



Summary report for the three months and six months ending on June 30, 2021, and June 30, 2020 (in thousands of NIS)

	For six months ending on		Change in %	For three months ending on		Change in %
	30.06.21	30.06.20		30.06.21	30.06.20	
Turnover	1,064,572	856,486	+24.3%	2,173,493	1,830,554	+18.7%
Cost of sales and services	907,617	730,325		1,862,928	1,571,178	
Gross profit	156,955	126,161	+24.4%	310,565	259,376	+19.7%
% of sales	14.7%	14.7%		14.3%	14.2%	
Sales and marketing expenses	36,852	24,063		73,405	54,953	
Management and general expenses	37,758	35,971		72,923	70,270	
Operating profit	82,345	66,127	+24.5%	164,237	134,153	+22.4%
% of sales	7.7%	7.7%		7.6%	7.3%	
Financing costs	11,344	11,218		21,201	22,234	
Profit before taxes on income	71,001	54,909		143,036	111,919	
Taxes on income	16,312	13,327		33,261	27,285	
Net profit	54,689	41,582	+31.5%	109,775	84,634	+29.7%
% of sales	5.1%	4.9%		5.1%	4.6%	
Net profit is attributed to:						
Company shareholders	49,593	38,964	+27.3%	97,965	78,514	+24.8%
Minority interest	5,096	2,618		11,810	6,120	
Net profit	54,689	41,582	+31.5%	109,775	84,634	+29.7%
% of sales						
EBITDA	112,034	94,818		223,695	192,967	
% of sales	10.5%	11.1%		10.3%	10.5%	

אולמדיה - ייעוץ תקשורתי, יחסי ציבור וניו מדיה

מוטה גור 7, קרית אריה, פ"ת, 49170.

טל. 03-9235383, פקס. 03-9235908

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