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Q1 2025

Record growth in revenues, gross profit, operating income, EBITDA, net income, net income attributable to shareholders

Revenues grew 6.4% to a record NIS 1.55 billion. 11.3% growth adjusted for revenues accounted for on a net basis (*)

Gross profit grew 9.6% to a record NIS 227 million

Operating income grew 13.8% to a record NIS 126 million

Net income grew 12.8% to a record NIS 80.6 million

Net income attributable to shareholders grew 10.1% to a record NIS 75.6 million

EBITDA grew 11.5% to a record NIS 175.6 million

(*) During the first quarter, revenues accounted for on a net basis continued to increase. This affects the Company's revenues, revenue growth rate, and profitability margin. See more, later in this presentation.





- In the Company's assessment, the war has had no material impact on its financial results. Despite the ongoing conflict, we have maintained strong organic growth in revenues, profit, and cash flow.
- As of 31.03.25, 120 of the Company's employees have been called up to reserve duty;
 as of the date of publication of the reports 215 have been called up.
- Increased activity with the defense sector and defense industries including project execution, services, and software infrastructure and product sales.
- Increased customer demand for cyber security solutions, services, and products.
- Most of Matrix's market segments have returned to business as usual, despite the ongoing conflict.





Key data from the statement of profit and loss – Q1/2025, compared to the corresponding quarter **Key results (NIS thousands)**

	1-3/2025	1-3/2024	%
Revenues	1,546,200	1,453,713	6.6%



Key data from the statement of profit and loss – Q1/2025, compared to the corresponding quarter Key financial results adjusted for increased revenues accounted for on a net basis (NIS thousands)

	1-3/2025	1-3/2024	%
Revenues	1,546,200	1,453,713	6.4%
Adjustments for the increase in revenues accounted for on a net basis*	71,067		
Adjusted revenues	1,617,267	1,453,713	11.3%
Operating income	125,991	110,678	13.8%
% of revenues	7.8%	7.6%	

^(*) During the first quarter, revenues accounted for on a net basis continued to increase. This affects the Company's revenues, revenue growth rate, and profitability margin. See more, later in this presentation.

Key data from the statement of profit and loss – Q1 2025, compared to the corresponding quarter **Key results (NIS millions)**



	1-3/2025	1-3/2024	%
Revenues*	1,546	1,454	6.4%
Gross profit	227	207	9.6%
SG&A	101	96	4.8%
Operating income	126	111	13.8%
Financial expenses, net	19	17	16.8%
Taxes on income	26	23	14.8%
Net income	81	71	12.8%
Net income attributable to Company shareholders	76	69	10.1%
EBITDA**	176	157	11.5%
Gross profit margin	14.7%	14.2%	
SG&A margin	6.5%	6.6%	
Operating income margin	8.1%	7.6%	
EBITDA margin**	11.4%	10.8%	
Net income margin	5.2%	4.9%	

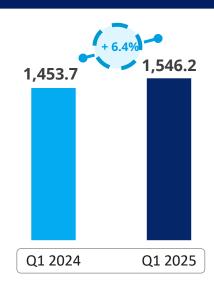
^(*) Adjusted for the increase in revenues accounted for on a net basis – 11.3% growth

^(**) Earnings before interest, taxes, depreciation and amortization

Q1 2025 Summary - Key results (NIS millions)



Revenues



6.4% growth in revenues to a record NIS 1.55 billion 11.3% after adjustment for revenues accounted for on a net basis

Gross profit



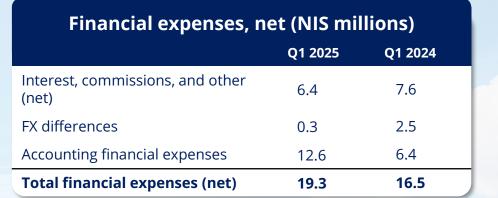
9.6% growth in gross profit to a record NIS 227.1 million while improving profit margin

Operating income



13.8% growth in operating income to a record NIS 126 million while improving its margin

Q1 2025 Summary – **Key results (NIS millions)**





Net income 80.6 71.4 Q1 2024 Q1 2025 12.8% growth in net income to a record NIS 80.5 million

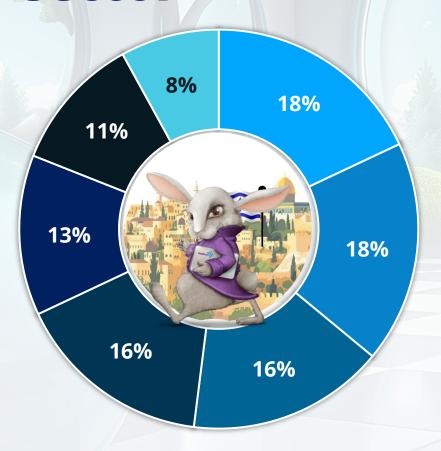
while improving its margin







Revenue breakdown by customer sector*



- Government
- Financial
- Hi-Tech
- Industry, Communications & Retail
- Healthcare & Transportation
- Defense
- Other

Israeli Market* Q1 2025

(NIS millions)



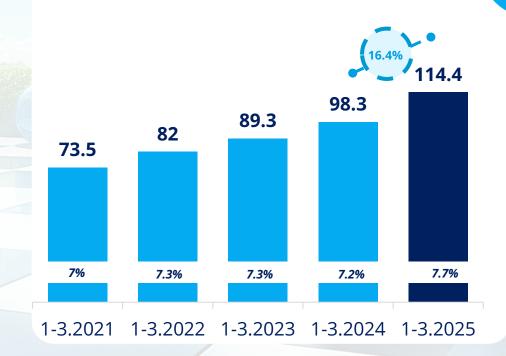


4YR



Operating income: 16.4% growth

11.7% 4YR **CAGR**







	Revenues			Operating income		
	Q1/2025	Q1/2024	%	Q1/2025	Q1/2024	%
Information Technology Solutions and Services, Consulting, and Management in Israel	929,531	839,729	10.7%	70,139	63,327	10.8%
Profit margin (%)				7.5%	7.5%	

- Growth across all business lines (except training), driven by an increase in data services, cybersecurity,
 digital solutions, and core systems
- Continued growth in its activities in the defense sector and the financial sector
- Mega projects in the IT and engineering sectors that provide high growth and high visibility over time
- First-time consolidation of Gav Systems also contributed to segmental results

Operating Segments in Israel - Q1/2025 (NIS thousands)



	Revenues			Operating income		
	Q1/2025	Q1/2024	%	Q1/2025	Q1/2024	%
Information Technology Solutions and Services, Consulting, and Management in Israel	929,531	839,729	10.7%	70,139	63,327	10.8%
Profit margin (%)			and the same of	7.5%	7.5%	
Cloud and Computing Infrastructures	460,548	437,782	5.2%	35,812	27,630	29.6%
Profit margin (%)				7.8%	6.3%	

- Growth in volume driven by sales of computing systems and integration, and by marketing, implementation, and support of
 advanced IT solutions. Continued increase in the EDP cloud transaction revenues, which are accounted for on a net basis.
 Multi-year engagements generate high visibility going forward
- This quarter was characterised by a transaction mix with relatively **high profitability**
- Increase in cloud services in Western Europe



Cloud and Computing Infrastructures -

Results adjusted for the increased in revenues accounted for on a net basis (NIS thousands)

	1-3/2025	1-3/2024	%
Revenues	460,548	437,782	5.2%
Adjustments for the increase in revenues accounted for on a net basis	20,715	-	
Adjusted revenues	481,263	437,782	9.9%
Operating income	35,812	27,630	29.6%
% of revenues	7.4%	6.3%	

- **Growth in volume** driven by sales of computing systems and integration, and by marketing, implementation, and support of advanced IT solutions. Continued increase in the **EDP cloud transaction** revenues, which are accounted for on a net basis.

 Multi-year engagements generate high visibility going forward
- This quarter was characterised by a transaction mix with relatively high profitability
- Increase in cloud services in Western Europe



Operating segments - Q1/2025 (NIS thousands)

	Revenues			Operating inc		ne
	Q1/2025	Q1/2024	%	Q1/2025	Q1/2024	%
Information Technology Solutions and Services, Consulting, and Management in Israel	929,531	839,729	10.7%	70,139	63,327	10.8%
Profit margin (%)				7.5%	7.5%	
Cloud and Computing Infrastructures	460,548	437,782	5.2%	35,812	27,630	29.6%
Profit margin (%)				7.8%	6.3%	
Sales, Marketing and Support of Software Products	88,504	97,351	(9.1%)	8,460	7,359	15%
Profit margin (%)				9.6%	7.6%	

- Increase in business activities with continued focus on selling products with a high ARR component
- Increased demand for software products for cyber-security, digital acceleration, cloud, data and Al solutions
- The decrease in revenues alongside the increase in operating income and its margin are due to changes in transaction mix



Operating Segments - Q1/2025 (NIS thousands)



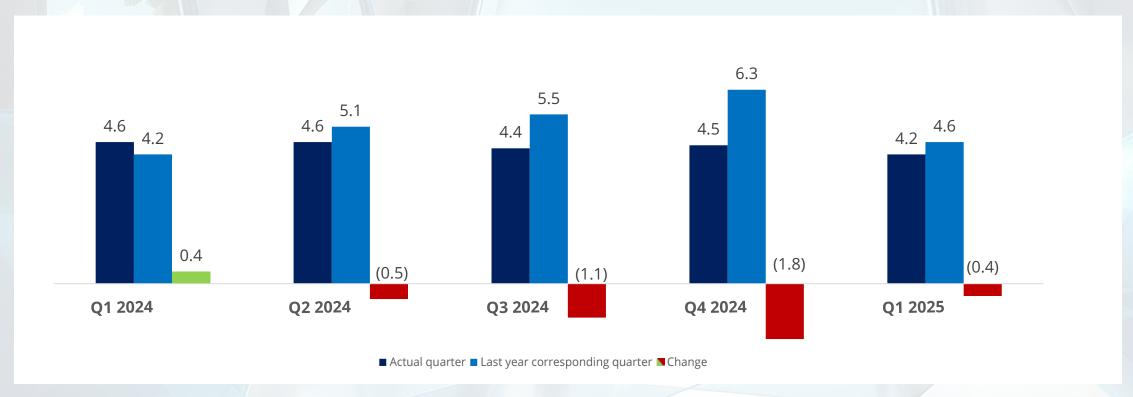
	Revenues			Ope	rating incor	ne
	Q1/2025	Q1/2024	%	Q1/2025	Q1/2024	%
Information Technology Solutions and Services, Consulting, and Management in Israel	929,531	839,729	10.7%	70,139	63,327	10.8%
Profit margin (%)				7.5%	7.5%	
Cloud and Computing Infrastructures	460,548	437,782	5.2%	35,812	27,630	29.6%
Profit margin (%)				7.8%	6.3%	
Sales, Marketing and Support of Software Products	88,504	97,351	(9.1%)	8,460	7,359	15%
Profit margin (%)				9.6%	7.6%	
IT Solutions and Services, Consulting, and Management in the US	108,839	118,690	(8.3%)	15,105	16,969	(11%)
Profit margin (%)				13.9%	14.3%	

- Decline in revenue and operating income was moderated by new contracts that began to offset the completion of a number of GRC projects last year
- The full impact of these new client engagements is expected to be reflected in revenues and profits over the coming quarters



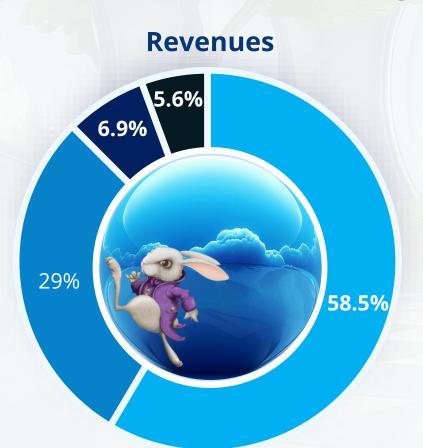
IT Solutions and Services, Consulting, and Management in the US

Operating income trend in the past year (USD millions)

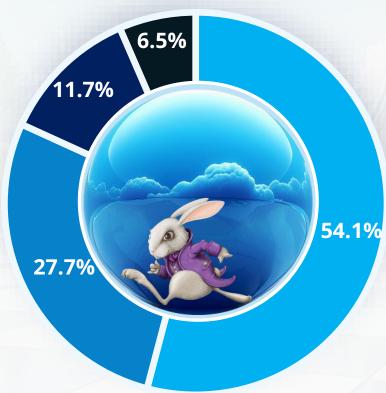


- Q1 2025 shows the first signs of stabilizing operating income on a quarter-by-quarter basis
- The Company expects stabilization and return to growth in the coming quarters as the impact of new engagements

Breakdown of revenues and profit by operating segments in 2025







- IT Solutions in Israel
- Cloud and Computing Infrastructures
- IT Solutions in the US
- Software Products







	31.03.2025	31.12.2024
Cash and cash equivalents	600	668
Unused credit facilities*	1,226	1,229
Total liquid assets	1,826	1,897

^{*} Of which NIS 300 million are committed credit facilities

Aa3 credit rating from Midroog (confirmed - March 2025)

Cash flows from operating activities:

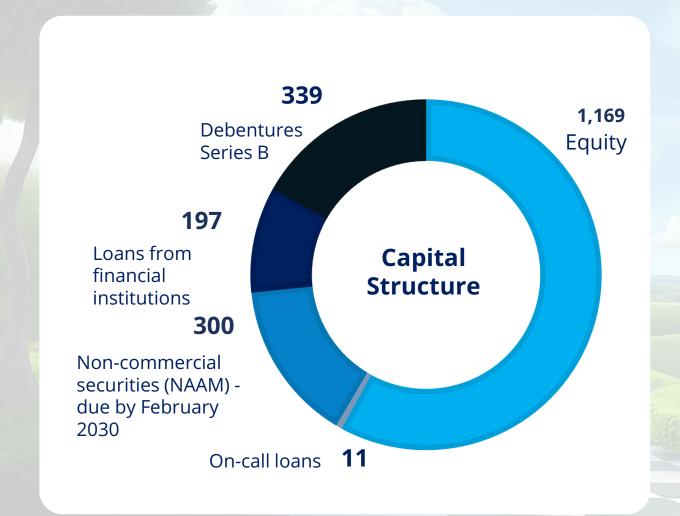
- Positive cash flow in Q1/2025 NIS 14.7 million, compared to a negative cash flow of NIS 1.8 in the corresponding quarter
- Positive cash flow LTM approximately NIS 635.7 million, compared to NIS 543.8 million in the corresponding period





Financial indexes (NIS millions)





	31.03.2025	31.12.2024
Equity	1,169	1,144
% of total balance sheet	25.3%	25.5%
Gross financial debt	848.6	785.1
Net debt – short-term and long-term credit, net of cash and cash equivalents	248.6	116.6
Current ratio	1.1	1.1
Net debt to balance sheet ratio	5.4%	2.6%
Net debt to EBITDA * ratio LTM (adjusted)	0.48	0.23

^(*) Earnings before interest, taxes, depreciation, and amortization, and net of the the effect of IFRS 16 - Leases



Financial expenses, net (NIS thousands)

Financial expenses, net (NIS thousands) Q1 2025 Q1 2024 Change Interest, commissions, and 6,443 (1,197)7,640 other (net) FX differences 315 2,522 (2,207)Accounting finance expenses 6,196 12,620 6,424 **Total financial expenses** 19,378 16,586 2,792 (net)

The increase in financial expenses was entirely driven by an increase in accounting financial expenses – mainly, revaluation of put options held by non-controlling interests in subsidiaries (due to improved profitability of our subsidiaries) and a decrease in the value of a financial asset measured at fair value



Q1/2025 compared to the corresponding period:



Record performance in revenues, gross profit, operating income, EBITDA, net income, and net income attributable to shareholders

Despite the ongoing war

Strong organic growth and contribution from acquisitions, in revenues and profits

The Company continues its growth, attributable mainly to organic growth and acquisitions in Israel. We continued to improve operational efficiency and maintain (and even decrease) SG&A expenses in order to preserve the increase in our operating and net profit margin.

Maintaining growth rates during and after the war

Matrix has maintained market leadership for 19 years. Our strong project pipeline, technological leadership across AI, data, digital, cloud, and cyber (A¹D²C³) capabilities, combined with our established reputation, enable us to sustain growth despite the ongoing war.

A return to growth in the US

2024 was characterized by the volatility of the the US financial sector and the market in general. We expect a return to growth in revenues and in profit in the coming quarters and to reach approximately USD 20 million in annual operating income.

Acquisitions

Q1 2025 saw the first-time consolidation of Gav (and Alacer and Ortec as of the previous quarter). At the same time the Company moves forward with the Matrix-Magic merger, we are continuing to explore additional acquisition opportunities to enhance our products and services portfolio in Israel and abroad.



IBM Mainframe, Quantum Computing, Al...





The Merger Transaction



- On March 10, 2025, a Memorandum of Understanding (MOU) was signed between Matrix IT Ltd. ("Matrix") and Magic Software Enterprises Ltd. ("Magic") for the purpose of negotiating a binding merger agreement, under which Matrix will acquire the entire issued and paid-up share capital of Magic by way of a reverse triangular merger. Upon completion of the transaction, Magic will become a private company wholly owned by Matrix.
- o The considerations to Magic shareholders under the transaction will be in shares of Matrix.
- The transaction is defined as a transaction of a controlling shareholder with a personal interest (Formula Systems), and as such Matrix's Board of Directors appointed an independent committee that was authorized to review the transaction, negotiate the terms with Magic's independent committee, approve the transaction, and formulate recommendations to the Board of Directors.
- The committee is advised by the international investment bank Jefferies LLC, the law firm Herzog Fox Neeman, and the accounting firm KPMG.



The Combined Company Would Be One Of matrix ** The Largest Listed IT Services Firms Globally

U.S. Listed IT Services			
Rank	Company	Market Cap (\$M)	
1	accenture	\$213,814	
2	Infosys	81,672	
3	cognizant	41,330	
4	wipro	34,342	
5	CGI	23,319	
6	<epam></epam>	11,222	
7	kyndryl	8,249	
8	Globant	6,198	
9	TECHNOLOGY	3,250	
10	matrix + magic	2,132	
11	Grid Dynamics	1,528	
12	endava;	1,353	

	European Listed IT Services				
Rank	Company	Market Cap (\$M)			
1	Capgemini	\$28,936			
2	ındra	4,958			
3	sopra S steria	3,656			
4	matrix coo + mogic	2,132			
5	netcompany	2,042			
6	NEURONES Aussi loin que vous voudrez«	1,263			
7	nagarro nagarro	1,234			
8	kain•s°	1,157			
9	Atos	951			
10	aubay	615			



Statement of profit and loss

(Based on 2024 annual results, in NIS thousands)

matrix of the magic				
	Matrix	Magic	matrix + magic*	
Revenues	5,579,538	2,043,771	7,623,309	
Gross profit	832,994	581,401	1,414,395	
% gross profit	14.9%	28.4%	18.6%	
Operating income	450,074	226,515	676,589	
% operating income	8.1%	11.1%	8.9%	
Net income	288,224	160,155	448,379	
% net income	5.2%	7.8%	5.9%	

1-3	/2025
Revenues*	1,546
Gross profit	227
Sales, marketing, and general expenses	101
Operating income	126
Financial expenses, net	19
Taxes on income	26
Net income	81
Net income attributable to the Company's shareholders	76
EBITDA**	176

1	EBITDA**	176
	Company's shareholders	

% net income 5.2% 7.8%



The Opportunity



- A leap for Matrix in geographic expansion and diversity, in particular strengthening exposure to the U.S. as a strategic target market.
- The merged company would rank #4 and #10 by market capitalization among European-listed IT
 Services peers and U.S.-listed IT Services peers, respectively.⁽¹⁾
- Value creation driven by cross selling synergies and cross-sharing technological and operational know how of two excellent companies.
- Significant complementary operations, particularly in industry focus and services offerings.
- Significant power multiplier from combining both companies' operations, specifically in the attractive end markets.
- Expanding product offerings and strengthening IP-based operations, which are characterized by high margins, strong stickiness and an ARR component.



The Opportunity (Cont'd)

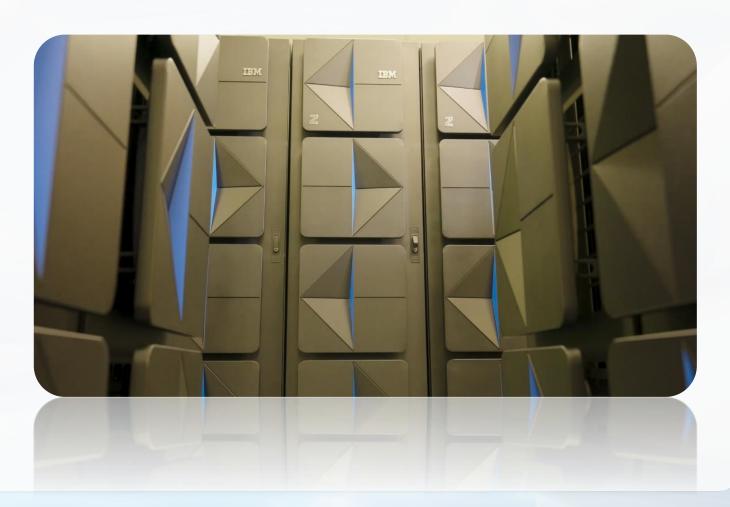


- Significant improvement in profit margins Magic's gross margins are over 28% and operating margins over 11% (effective tax rate is also about 4% lower than Matrix's).
- Magic has a strong balance sheet with high net cash balances.
- All stock deal structure avoids meaningful transaction costs such as financing.
- o Improved attractiveness of the merged company from the perspective of **global investors**, given scale and global reach.
- Potential for inclusion in the TA-35 index (in accordance with current market cap sum expected to be #31), leading to increased investor base and trading volumes.
- Adding an excellent and experienced management team, coupled with existing acquaintance between the two companies/management teams, creates a favorable organizational climate for the merger.





Matrix will market IBM mainframe computers in Israel (1.5.2025)





Matrix will market IBM mainframe computers in Israel

IBM mainframe computers are the leaders in the enterprise computing market. They provide high performance, high reliability, and the ability to process huge amounts of data simultaneously.

IBM mainframe computers process large data volumes and trillions of transactions in real time.

It is perceived worldwide as the main computer of large institutions such as banks, airlines, the defense establishment, and government organizations.



IBM Mainframe & Quantum Computing

The next revolution in the world of computing - 5 years from now (some say, even sooner...)

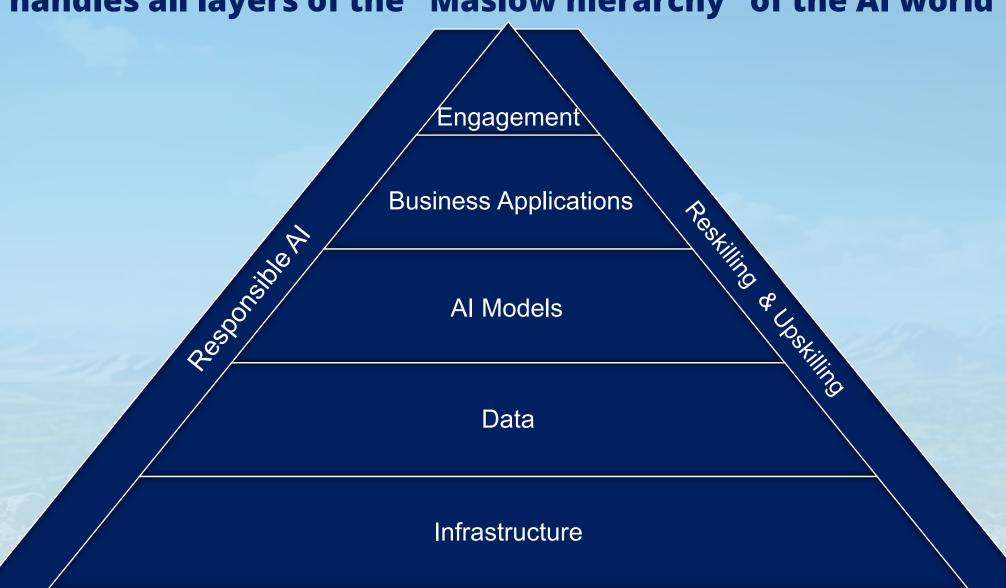
IBM is investing in quantum computing as the future of computing. While mainframe computers are a great solution for mass data processing, quantum computing offers new possibilities for highly advanced problem processing and optimization solutions that are not available on classic computers. IBM connects the two fields – mainframe and quantum computing – to offer smart and advanced solutions that are leading the way to the future of enterprise computing.

Quantum computing will enhance mainframe systems:

- **High-speed data processing**: quantum computing can improve the processing capacity of mainframe computers regarding complex problems that are very difficult to solve with existing technologies.
- **Improved algorithms**: quantum algorithms can enable advanced optimization of business processes, advanced economic and statistical models, algorithmic trading, predicting market behaviors, etc.
- Advances in quantum computing, combined with mainframe capabilities, will enable **breakthrough AI** and machine learning solutions and revitalize the mainframe market.



The Matrix AI Center of Excellence (CoE) handles all layers of the "Maslow hierarchy" of the AI world









At Matrix, we provide for the entire Al supply chain

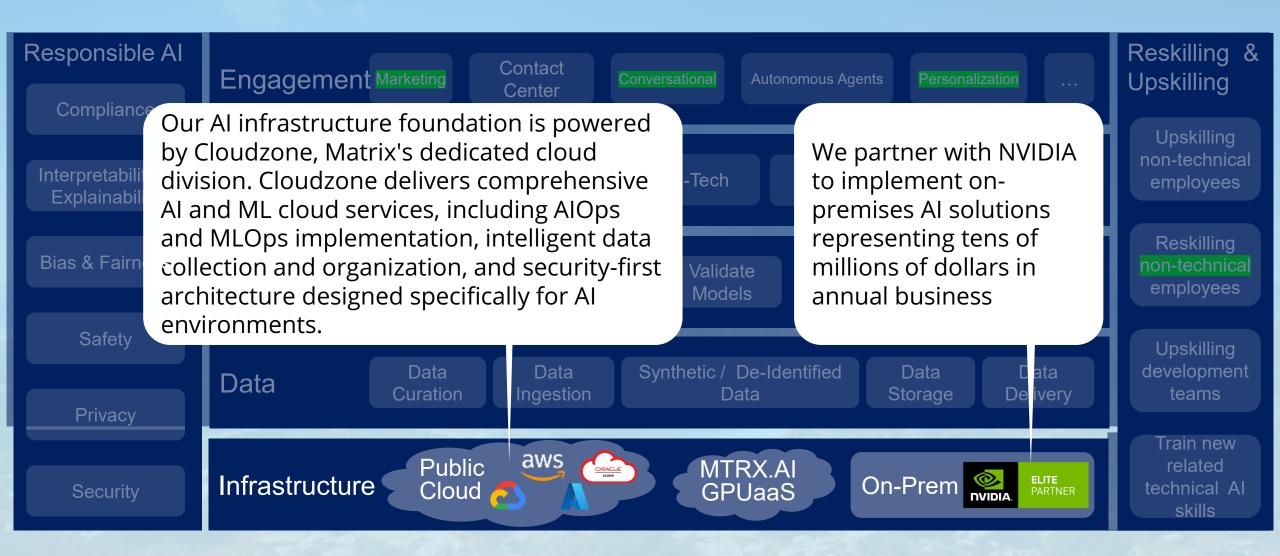








At the base are AI infrastructures









Cloud

Unique certifications



Consulting Partner

Migration Competency Security Competency DevOps Competency MSP Partner



What sets Matrix apart

- Winning Nimbus in all categories
- Marketplace
- Cloud pioneers in Israel since 2013
- Leaders in cloud deployment
- IaaS PaaS SaaS
- Experience with hundreds of cloud migration projects
- First in Israel to establish cloud based FinOps services

- High security clearance
- International operations
- Private and public cloud
- Dedicated solutions developed by us - Landing Zone - Orbital

Leading partners of:







>5,000 Subscriptions



FinOps Integrations & Services
Enterprise Cloud

Enterprise Public Cloud (laaS; PaaS, Compute as a Service)







Sample Hi-Tech Customers





































































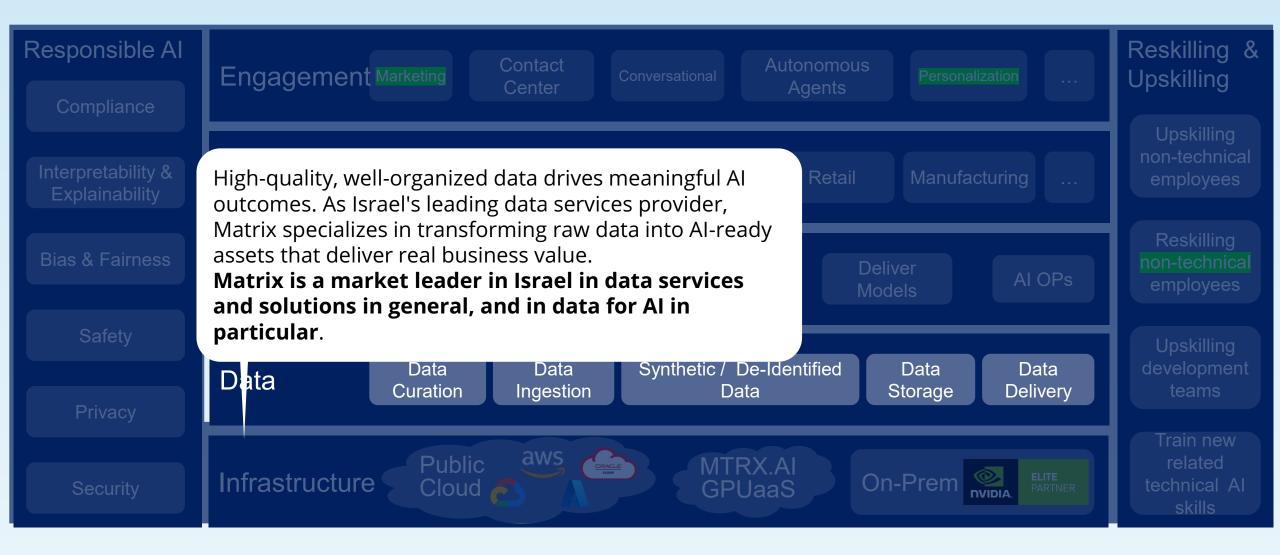
anyword







Data capabilities are a necessity for AI applications







Data & Analytics

Our expertise

- Specialization in research platforms
- The Matrix ecosystem
- Cyber + Digital + Data + Cloud
- International operations
- High security clearance
- Training for the data and analytics professions
- Specialization in privacy enhancing solutions
- Data & Analytics COE

10 consecutive years (based on STKI rating) leading the data market in Israel

> 30 technological partners

Facts in numbers

> **600** projects



BI Implementation / Development Advanced Analytics, Data Science and ML projects Data & Analytics Cloud Migration

Data & Analytics Strategy Consulting







Data & Analytics

Combination of nationwide projects, projects in the business sector, and projects in the hi-tech industry, such as:

A digital platform for day-to-day personal health management

A data project for day-to-day management of personal health, Development of intake and processing layers in the AWS environment that includes uploading from MySQL and an app, processing on raw levels, and organizing data for business analysis.



Establishment of a nationwide 'data lake'

A first-of-its-kind data lake that integrates all data on which studies of the Central Bureau of Statistics are conducted



Connecting everyday products & packages to IoT

Planning and support in establishing a data solution that collects information from IoT, with a focus on securing, optimizing, and improving the data management processes within the Databricks environment.



Data infrastructures for Clalit Health Services

A new organizational datalake aimed at improving the use of data in general, and to be the center of the organization's future data infrastructure.



Transforming geographic information into management insights

Design and implementation of a scalable and automated data pipeline in the AWS environment to process and consolidate approximately 1.5 million daily JSON files into clean and structured files.



Bank of Israel Credit Data System

Establishment of a national credit data repository by collecting, ingesting, cleansing, and managing credit data from dozens of financial organizations.

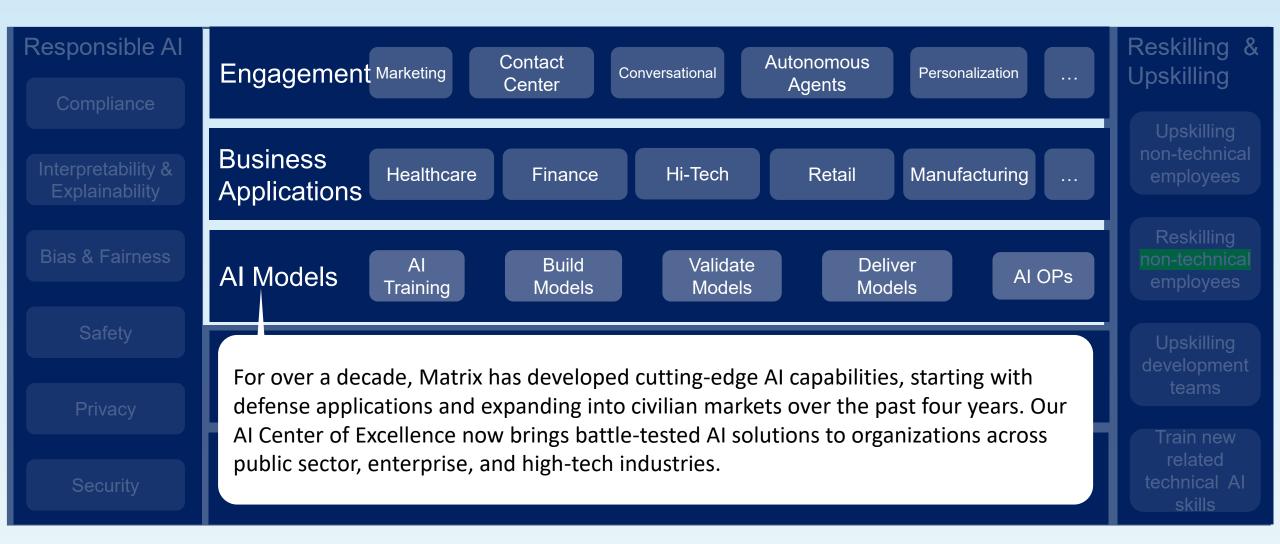








Al capabilities: Developing models, Business Applications, and Engaging with users







About the AI Center of Excellence (CoE)



Established in 2015



Deep learning solutions across all disciplines (audio, text, graphics, and more)



A comprehensive team of researchers, developers, designers, and data specialists



Characterization, research, development, deployment and maintenance – initially for the security establishment and later, for the entire market



In 2023, a special staff was established that leverages AI capabilities throughout Matrix







Sample Al customers





































































Combination of projects for the defense sector, the business sector, and the high-tech Industry, such as:



Protecting SaaS applications using NLP and AI

Support for protecting SaaS applications using an automated GenAl-based system that analyzes HTML files and transforms them into structured, up-to-date knowledge, serving as a foundation for monitoring and handling information security incidents.



Open-source Arabic/Hebrew translation model

An independent translation platform aimed at improving Arabic-Hebrew translation quality in Israel, shared as an open source to allow innovation.



Cybersecurity to protect small and home networks

An AI and ML-based automated solution for classifying connected devices, replacing a manual process that required daily processing of approximately 600 GB of logs. The solution accelerates device-type coverage, reduces manual effort, and improves security efficiency.



Applied Al Labs for Advancing Al Development in the Military

Applied Al Lab for accelerating development and implementation of Al solutions in the fields of natural language and mapping and decoding



Anomaly Detection in IoT Communication over Cellular Networks

An AI and ML-based solution for detecting anomalies in transmissions from IoT devices communicating over cellular networks. The approach relies on clustering models, classification, and identifying abnormal patterns compared to individual and general behavior.



Applied laboratories for accelerating Al development at the IAI

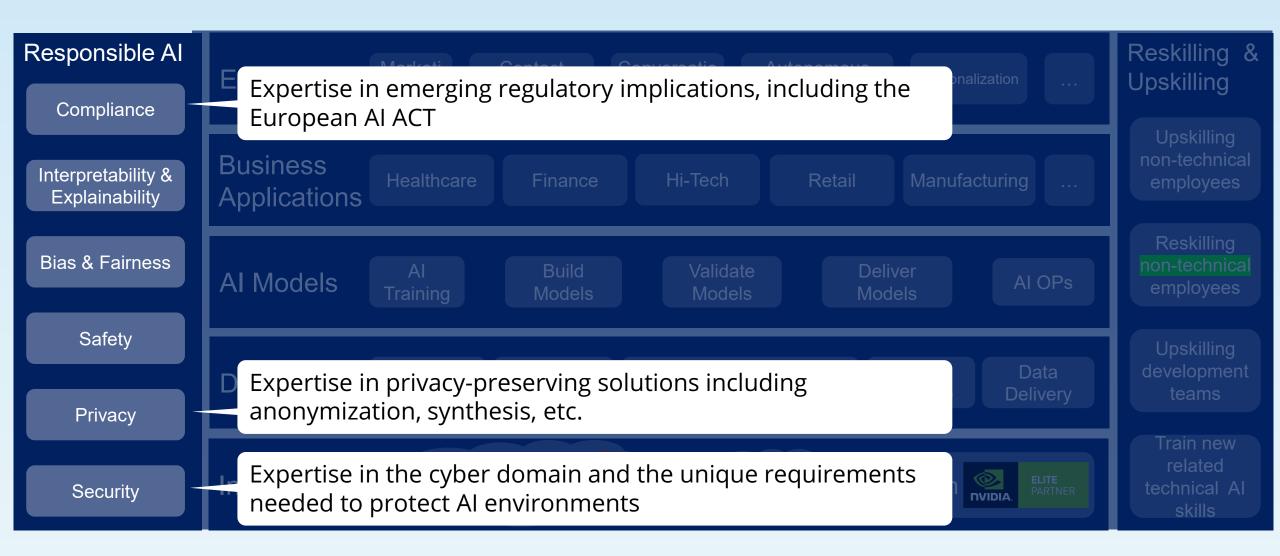
Applied Al Lab for accelerating development and implementation of Al solutions in the fields of natural language and identification and tracking







Responsible AI Capabilities













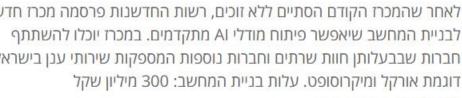


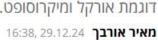
חוות שרתים של גוגל באורגון ארה"ב (צילום: google)

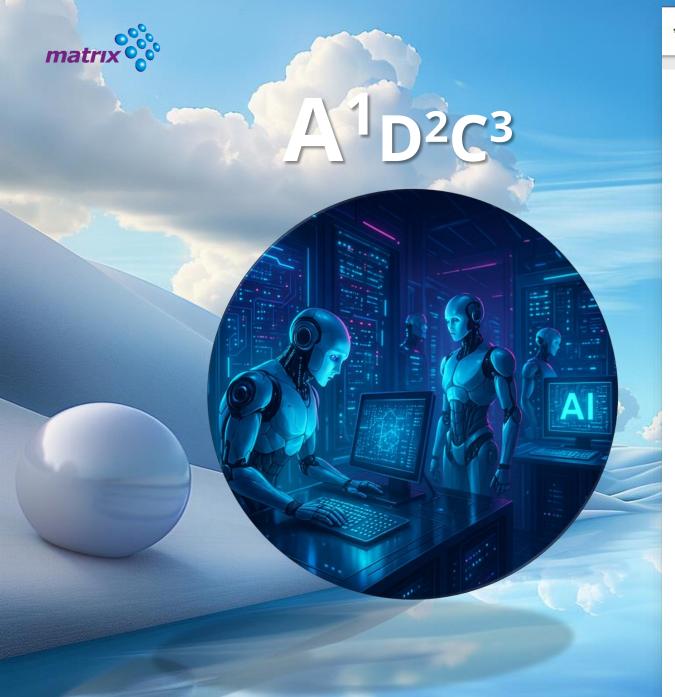
לא רק אמזון וגוגל: רשות החדשנות פותחת את המכרז לבניית מחשב העל הישראלי

לאחר שהמכרז הקודם הסתיים ללא זוכים, רשות החדשנות פרסמה מכרז חדש לבניית המחשב שיאפשר פיתוח מודלי Al מתקדמים. במכרז יוכלו להשתתף חברות שבבעלותן חוות שרתים וחברות נוספות המספקות שירותי ענן בישראל













על פי הערכות גם נביוס הגישה הצעה. הזוכה תיבחר במהלך מאי. בזק ששקלה להתמודד נסוגה

אם לא יהיו שינויים של הרגע האחרון, רשות החדשנות צפויה להכריע בזהות הזוכה כבר בשבועות הקרובים, ולהניע את אחד ממיזמי הבינה המלאכותית החשובים שנראו בישראל בעשור האחרון.

ארבע חברות – בינת, טריפל סי, מטריקס (ועל פי הערכות גורמים בשוק ככל הנראה גם נביוס) – הגישו את הצעתן במכרז היוקרתי של רשות החדשנות להקמת מעבדה לאומית לאימון מודלי בינה מלאכותית. הגשת ההצעות הסתיימה בשבוע שעבר, ובימים האחרונים נערכו מצגות רשמיות של החברות בפני גורמים בכירים ברשות. ל"זמן אוויר" נודע כי ההחלטה על הזוכה צפויה להתקבל במהלך חודש מאי.

מדובר באחד המיזמים הטכנולוגיים השאפתניים ביותר שהושקו בישראל בשנים האחרונות, עם תקציב כולל המוערך בכ-240–290 מיליון שקל, מתוכם מענק ממשלתי של עד 160 מיליון שקל. מטרת המיזם – להקים בישראל תשתית מחשוב-על (HPC) מתקדמת לשירות תעשיית ההייטק והקהילה האקדמית, שתאפשר לראשונה אימון מודלי AI רחבי היקף בעלות מופחתת.

המעבדה, שתהיה הגדולה מסוגה בישראל, צפויה להכיל לפחות 2,000 מאיצי AI כדוגמת NVIDIA Blackwell בשראל, צפויה להכיל לפחות 2,000 מאיצי AI באולה מ-4,000 פטה-פלופס AMD MI300X ,B100 – המספקים יחד עוצמת מחשוב אדירה של למעלה מ-4,000 פטה-פלופס (FP16). הדרישה המינימלית שעמדה בתחילה על 1,000 מאיצים עודכנה כלפי מעלה כדי להבטיח מערכת מתקדמת ברמה עולמית, גמישה לספקי החומרה השונים.

הפרויקט יוקם בתוך 12 חודשים מרגע הזכייה, כאשר לפחות 50% מעוצמת המחשוב תועמד לרשות המשתמשים כבר בסיום השנה הראשונה, והיתרה תושלם עד חצי שנה לאחר מכן.





Call for the establishment and accessibility of a laboratory for training large models <u>for accelerating artificial intelligence (AI) studies</u>

תמצית הקול קורא

רשות החדשנות מודיעה על פתיחת הליך להגשת בקשות לקבלת מענק לצורך הקמת והנגשת מעבדת מו"פ להאצת מחקרי בינה מלאכותית (AI) באמצעות אימון מודלים גדולים. המעבדה תשמש להאצת תהליכי מחקר ופיתוח בתחום הבינה המלאכותית, ותספק שירותי מחקר ופיתוח עבור תאגידים ישראליים ו/או מוסדות מחקר ישראליים.

על תשתית זו לכלול את החומרה, התוכנה והשירות הנדרשים ובכלל זה פתרונות תקשורת, תשתיות אחסון, תשתיות קירור, תוכנות scheduler וכלי ניהול ובקרה למשתמשים אשר יפנו למעבדת המו"פ על מנת לבצע בעזרתה אימון של מודל גדול חדש או התאמה של מודל גדול קיים וזאת כשירות יחיד או כחלק מחבילת שירותים. בנוסף, השימוש במאיצים האמורים יינתן ללקוחות הזכאים בהנחה ממחיר השוק, הכל כמפורט להלן.

מובהר, כי מטרת מעבדת המו"פ אינה להחליף תשתיות ושירותי ענן קיימים בישראל, אלא להוסיף ערך ויכולות חדשות שאינן ניתנות לביצוע כיום בתשתיות מו"פ קיימות בעלות כספית רלוונטית למשתמשים וביצועים העונים על הצורך, הכל כמפורט להלן.

גובה המענק

סך המענק לבקשה שתאושר במסגרת הליך זה יהא עד 160 מיליון ש"ח לתקופת התוכנית המאושרת, כאשר שיעור המענק המאושר יהא 55% או 66% מתוך התקציב המאושר, כמפורט במסלול ההטבה.

Call for the establishment and accessibility of a laboratory for training large models for accelerating artificial intelligence (AI) studies



An Israeli alternative to GPU as a service: more power, less costs

This initiative directly addresses **the growing needs of Israeli technology companies**, research organizations, financial institutions, defense contractors, healthcare organizations, and government entities that face GPU shortages and high processing costsfor training and operating advanced models.

The shortage of GPU and hardware import restrictions, as well as the high prices of cloud providers (hyperscalers), produce a bottleneck that impedes breakthroughs in the field. **The venture will provide a powerful <u>local</u> alternative that will allow Israeli companies to continue developing advanced capabilities without being dependent on overseas resource availability, and at a competitive price.**

Academiy

Defense

Government

Financial sector

Industry

High-tech and technology

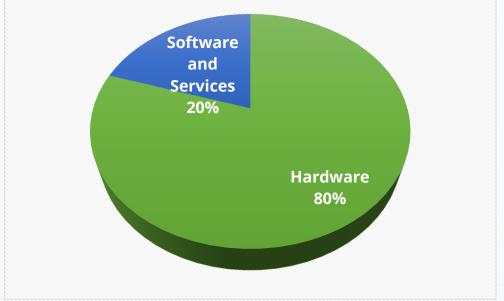
Healthcare



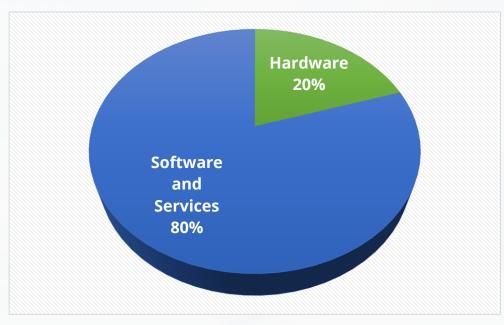


The potentiality is an outcome of the surprising reversal of

investments in Al



Breakdown of expenditures in the field of Al according to Gartner



Breakdown of ordinary IT expenditures according to Gartner

Al such as "Intel Inside" will be part of every software and every service, and this requires the underlying hardware that will make it possible



Not just the hardware: value-added services

The ability to run training and operation of Al models securely, quickly, and seamlessly in a flexible business model (demand based)

The ability to accelerate the development process of these models in the transition from an idea to an operational model

The blend of "incubate" and "innovate" is the "friction" between AI application developers and foundational model creators that generates reciprocal value

Run Accelerate Incuvate

