

Investor Meeting

Financial Statements as of June 30, 2026

The information contained in this Investors presentation constitutes a convenience translation. The Hebrew version was submitted by the Company to the relevant authorities pursuant to Israeli law and represents the binding version and the only one having legal effect.

Disclaimer



This presentation includes forecasts, estimates, and plans of the Company regarding its operations, as well as other information about future events and matters. Such information constitutes forward-looking information as defined in the Israeli Securities Law, 1968. The realization of such information is uncertain and may be affected by factors that cannot be assessed in advance or are beyond the Company's control. Accordingly, the Company cannot guarantee that its forecasts and/or estimates and/or plans will materialize, in whole or in part, or that they will materialize in the manner anticipated. This is due, among other things, to factors beyond the Company's control, changes in market conditions, the competitive and business environment, and the materialization of any of the Company's risk factors.

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Leading position



50+ sites

Global deployment

NIS 1 billion

FY 2025 EBITDA

NIS 8.4 billion

FY 2025 revenues

6,000 +

Customers



17,000 +

Professionals

14

Proprietary software solutions

Aa2.il

Credit rating by Midroog
(Moody's)

21

Consecutive years
Israel's leading IT services company
(STKI-2026)

Highlights



The merger with Magic was successfully completed, generating value through margin improvement, the launch of new products, and operational and geographic synergies.

Strong organic growth in revenues, profits, and profit margins in the quarter and the period, with sharp growth in revenues and profits on a Constant Currency basis **across all operating segments**.

Implementation of the largest civilian AI project in Israel, with AI having a positive impact on most operating segments.

For 21 consecutive years, the Company has been ranked the #1 TOP Vendor in value-added IT services by STKI, across dozens of professional categories, **led by AI**.

Global operations (contributing more than 20% of profit) continue to grow consistently, representing a blue ocean of opportunities.

Balanced diversification across the financial, government, defense, high-tech, healthcare, and transportation sectors.

Continued investment and expansion in the growing defense market.

Continued execution of high-quality acquisitions, focused on the global market.

War-affected quarter; Passover holiday; USD exchange rate...



At the beginning of the quarter, the state of emergency remained in effect (until April 8) due to the war with Iran, which, among other things, led to loss of working days in the quarter.

April 1-2, Bnei Brak and Petah Tikva

Bnei Brak: Direct hit from a cluster missile in crowded streets; 14 injured, including an 11-year-old girl who later passed away.

Petah Tikva: Direct damage to the "Aero Sol"* drone factory, causing millions of NIS in damage.

April 4-6, Central Israel and Haifa

Greater Tel Aviv and the Sharon region: Barrages of cluster missiles struck dozens of sites (Tel Aviv, Ramat Gan, Herzliya), causing extensive destruction.

Haifa: Heavy missile strike on a residential building, killing four family members.

Warfare and home-front characteristics

State of emergency: Declaration in effect from February until April 8.

Cluster-missile threat: Use of cluster missiles created multiple impact sites.

* For clarification, Aero-Sol is not related to Matrix or its subsidiaries

War-affected quarter; Passover holiday; USD exchange rate...



At the beginning of the quarter, the state of emergency remained in effect (until April 8) due to the war with Iran, which, among other things, led to loss of working days in the quarter.

The number of working days in the second quarter is typically lower because of the Passover holiday. This year, the number of working days in the quarter was 1.7% lower than in the corresponding quarter.

The USD depreciated by an average of 18% compared with the corresponding quarter, materially affecting results (about 40% of revenues are USD-denominated).

Q2 2026

Despite the 18% depreciation of the USD, the Company achieved double-digit growth in operating income, net income, and net income attributable to shareholders
CC analysis provides a more accurate view of the results, as 40% of Matrix revenues are in USD

cc\$



Net income – 13.4% growth in net income, 32.4% on a CC basis

Operating income – Despite the depreciation of the USD, 10.6% growth in operating income, 20.6% on a CC basis

Revenues – Despite the depreciation of the USD, 6.3% growth in revenues, 15.3% on a CC basis

Revenues from IT services in Israel – 8.7% growth, 10.4% on a CC basis

Operating income from IT services in Israel – 13.5% growth, 16.1% on a CC basis

International revenues – Strong growth in international operations alongside the depreciation of the USD, resulting in a 6.9% decrease in revenues in NIS terms, while growing 13% on a CC basis

International operating income – Strong growth in international operations alongside the depreciation of the USD, resulting in a 3.3% decrease in operating income in NIS terms, while growing 17.4% on a CC basis

Revenues from WW infrastructure and cloud – 16.8% growth in revenues, 35.5% on a CC basis

Operating income from WW infrastructure and cloud – 21.4% growth in income, 40.8% on a CC basis

Increase in operating income margin to 9.5% in the quarter, compared with 9.2% in the corresponding quarter

Operating income margin increased in the quarter to 9.7% for operations in Israel, 12.2% for international operations and 7.3% for infrastructure and cloud

Financial Statements

June 30, 2026

Key P&L Highlights - Q2 2026 compared with the corresponding quarter



(NIS millions)

	Q2 2026	Q2 2025	Growth %
Revenues	2,119	1,994	6.3%
Gross profit	387	374	3.3%
R&D expenses	9	12	(23.8%)
SG&A	176	179	(2.2%)
Operating income	202	183	10.6%
Finance expenses, net	27	26	2.8%
Taxes on income	40	37	8.9%
Company's share in losses of associates	-	1	(100%)
Net income	135	119	13.4%
Net income attributable to shareholders	123	90	36%
EBITDA	266	253	5.4%
Gross profit %	18.3%	18.8%	
R&D expenses %	0.4%	0.6%	
SG&A %	8.3%	9%	
Operating income %	9.5%	9.2%	
EBITDA %	12.6%	12.7%	
Net income %	6.4%	6%	



15.3% growth on a Constant Currency basis



20.6% growth on a Constant Currency basis



32.4% growth on a Constant Currency basis

Key P&L Highlights - H1 2026 compared with the corresponding period



(NIS millions)

	H1 2026	H1 2025	Growth %
Revenues	4,247	4,071	4.3%
Gross profit	770	748	2.9%
R&D expenses	19	24	(22.8%)
SG&A	346	358	(3.6%)
Operating income	405	366	10.8%
Finance expenses, net	50	46	8.6%
Taxes on income	83	74	12.5%
Company's share in losses of associates	-	1	(100%)
Net income	272	245	11.3%
Net income attributable to Company shareholders	243	183	33.2%
EBITDA	532	504	5.5%
Gross profit %	18.1%	18.4%	
R&D expenses %	0.4%	0.6%	
Sales and administrative expenses %	8.1%	8.8%	
Operating income %	9.5%	9%	
EBITDA %	12.5%	12.4%	
Net income %	6.4%	6%	



12.3% growth on a Constant Currency basis



19.2% growth on a Constant Currency basis



25.6% growth on a Constant Currency basis

Q2 2026 summary (NIS millions)



Revenues



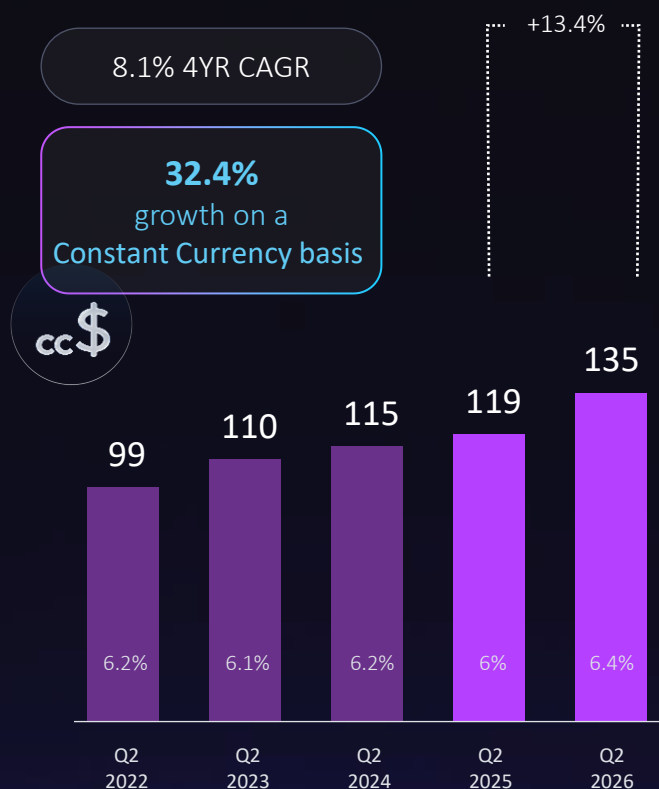
Operating income



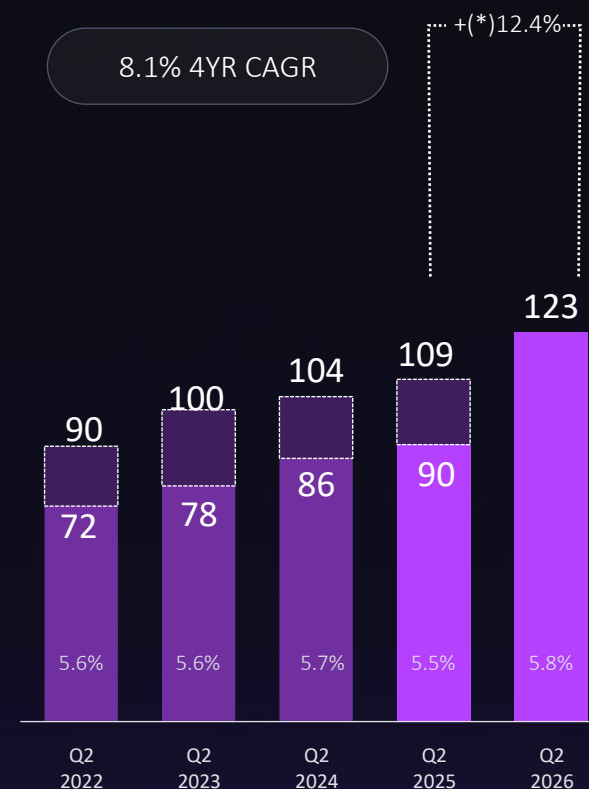
Q2 2026 summary (NIS millions)



Net income



Net income to shareholders (*)

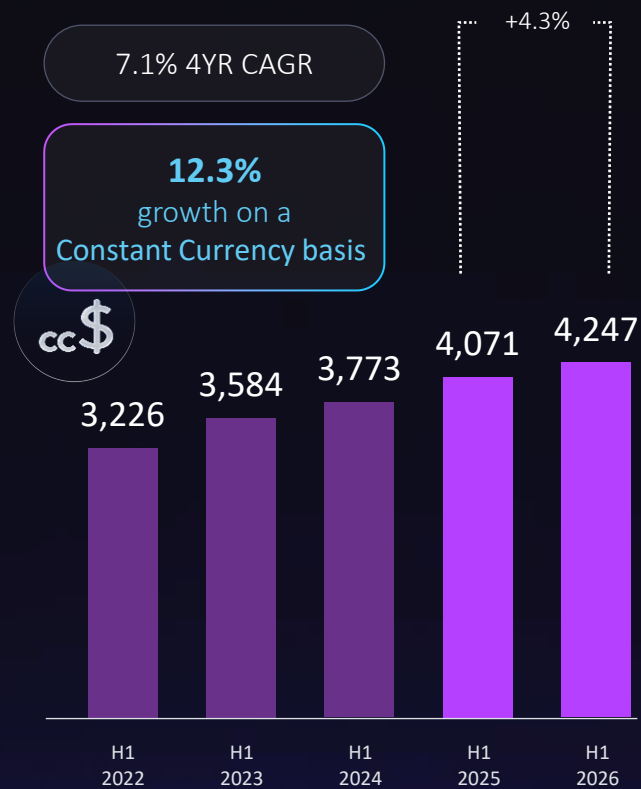


(*) Net income attributable to shareholders - until the acquisition date of Magic, this figure included Magic's income based on Formula's ownership interest in Magic (46.7%) prior to the transaction. Following the transaction (under which Matrix acquired all of Magic's shares), the figure includes 100% of Magic's income. To provide a consistent comparative basis, net income attributable to shareholders was adjusted as if Magic had been fully consolidated (100%) throughout all periods presented.

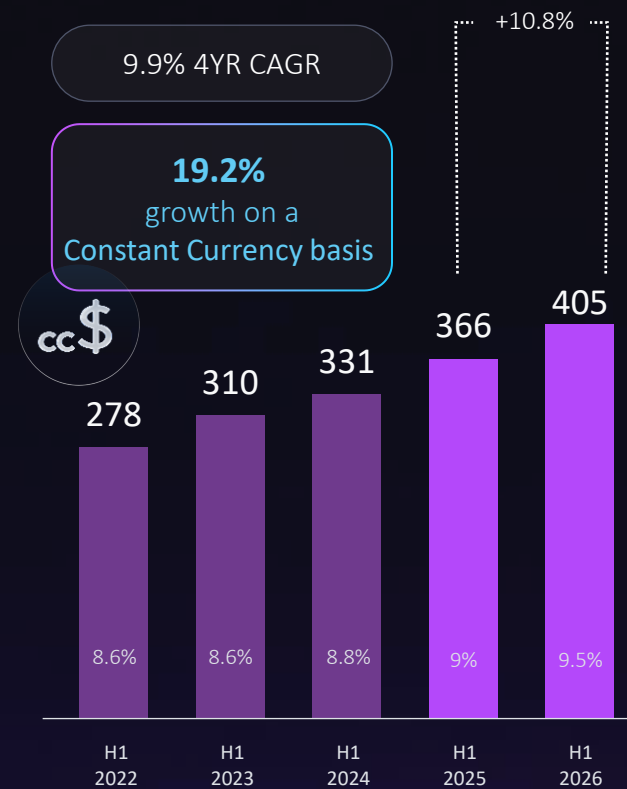
H1 2026 summary (NIS millions)



Revenues



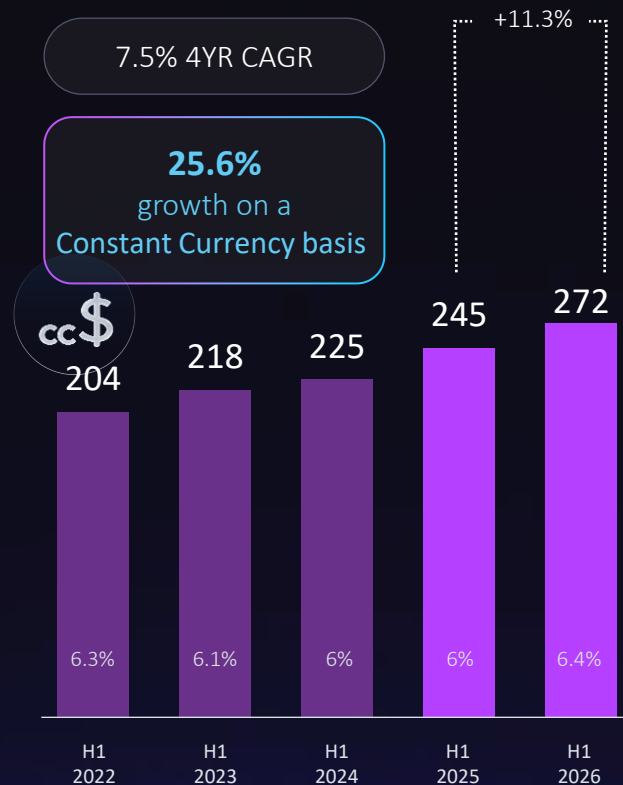
Operating income



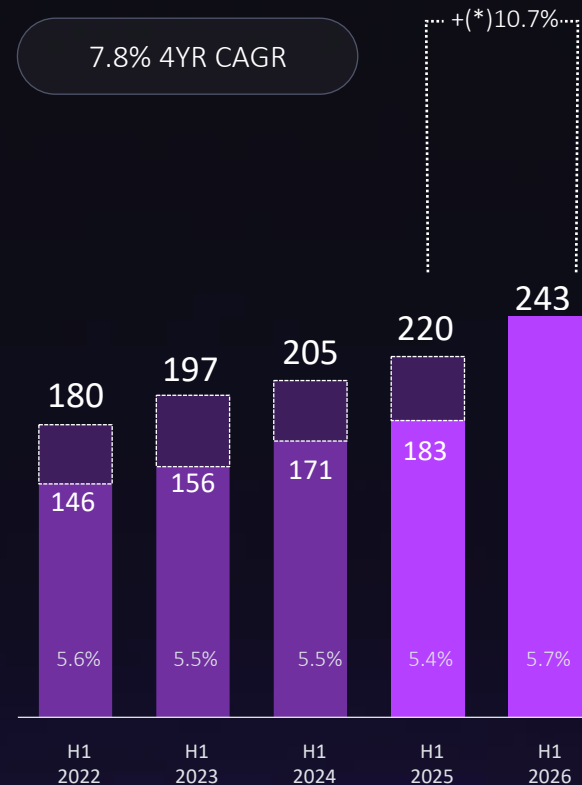
H1 2026 summary (NIS millions)



Net income



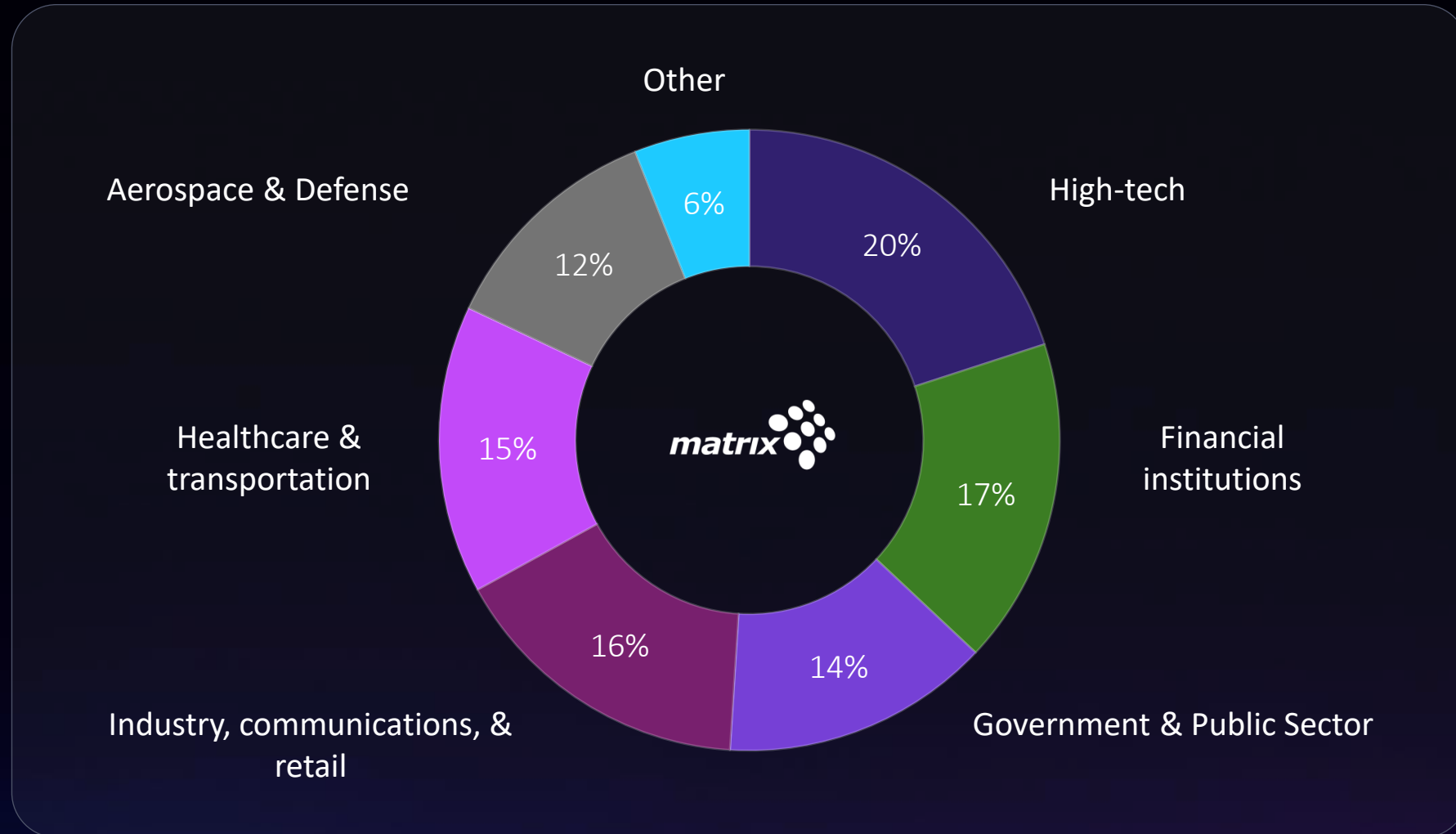
Net income to shareholders (*)



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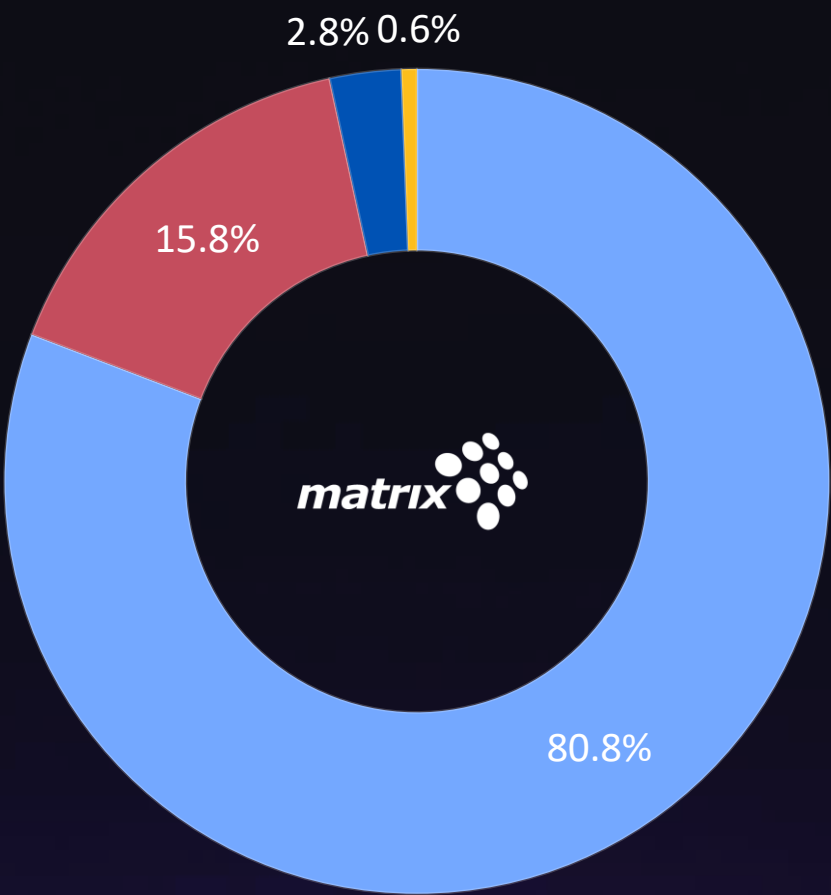
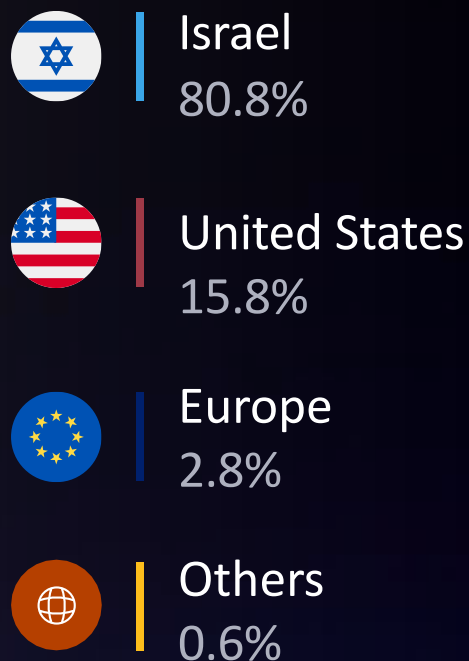
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Balanced revenue distribution across customer sectors



Based on revenue for 2025, Matrix + Magic

Revenue breakdown by geographic region



Analysis of Operating Segment Results

Q2 2026

Operating segments



IT Solutions, Software Products &
Services and Systems
Engineering – Israel

IT solutions and services in Israel

Software product sales and marketing in Israel

Defense

Engineering

Call center and BPO services

IT Solutions and Software Products &
Services – International

GRC solutions
(Governance, Risk & Compliance)
for financial institutions

International IT solutions and services

International software product sales and
marketing

Magic's core business

Cloud Solutions, IT Infrastructure &
Systems – Israel and International

Sale and marketing of hardware and
infrastructure

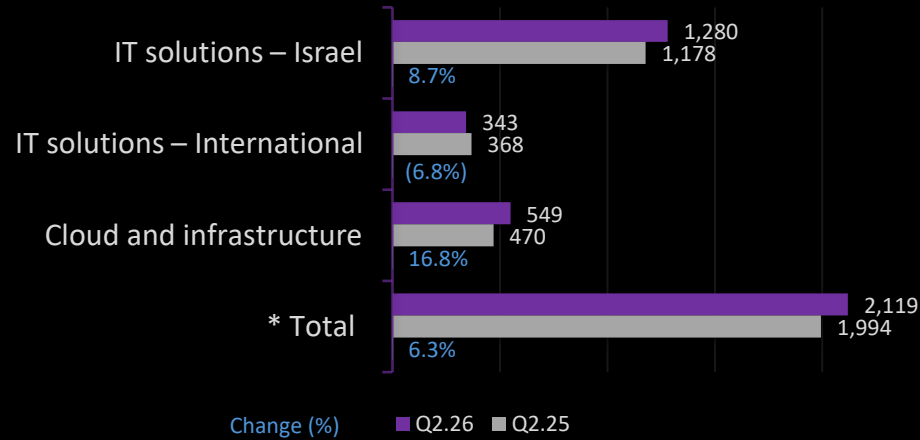
Global cloud operations

Sale and marketing of
advanced technological solutions

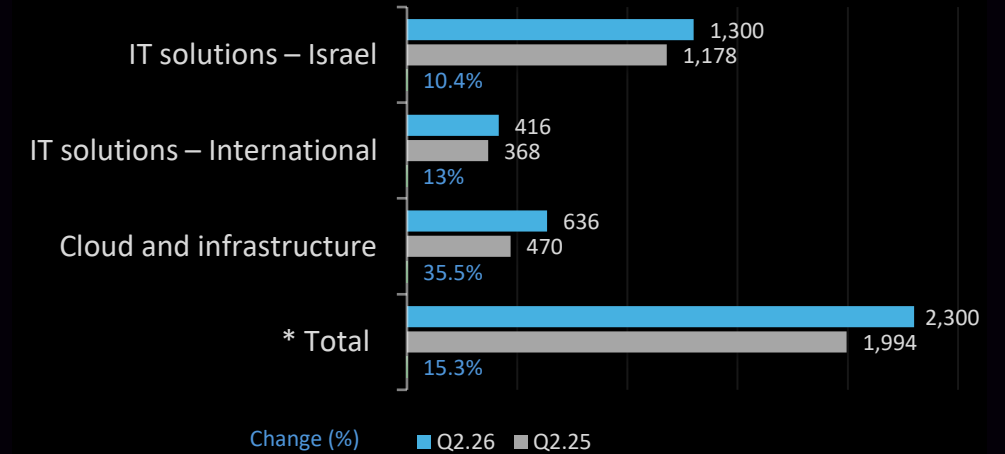
Operating segment results (NIS millions)



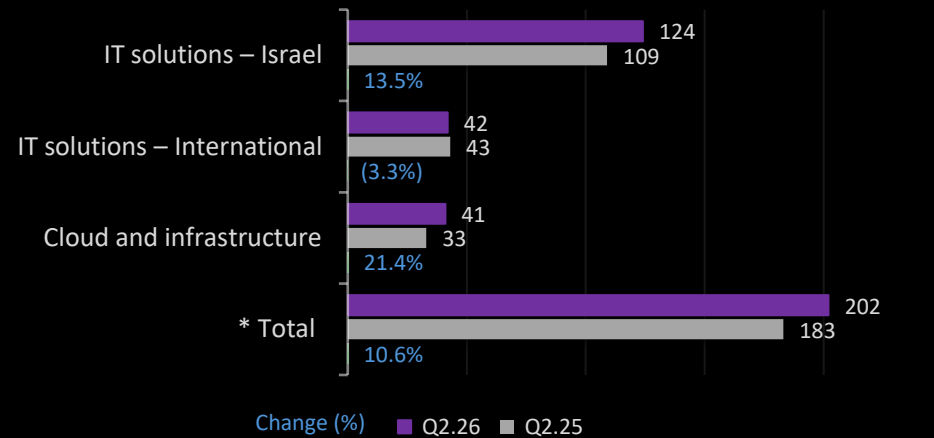
Reported revenues



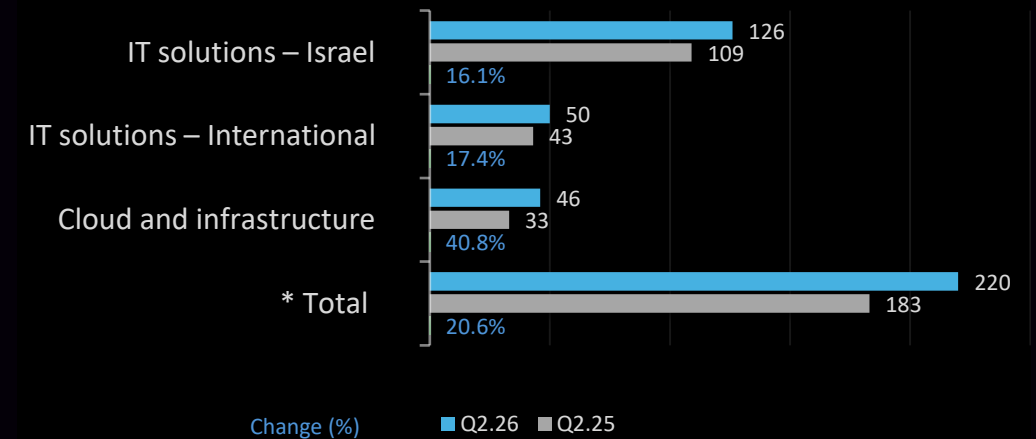
Revenues on a Constant Currency basis



Reported operating income



Operating income on a Constant Currency basis



*Total revenues including inter-segment adjustments

IT Solutions, Software Products & Services, and Systems Engineering - Israel

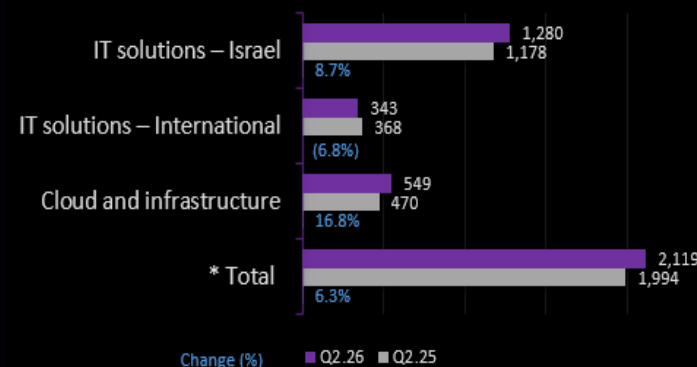


Activity in Israel was affected by the state of emergency related to the war with Iran at the beginning of the quarter (until April 8), as well as by fewer working days in the quarter compared with the corresponding period (Passover holiday).

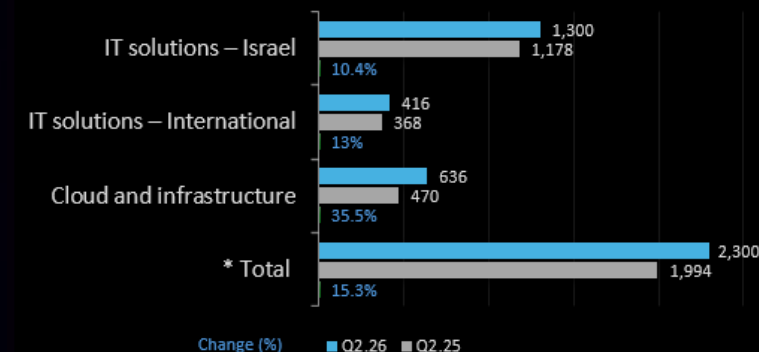
The increase in segment results is driven by organic growth mainly in data, AI, defense, and core systems. The results of the software product sales activity were adversely affected by the depreciation of the USD.

The increase in operating income margin from 9.3% to 9.7% is primarily attributed to transactions mix and continued operational efficiency measures in the Company.

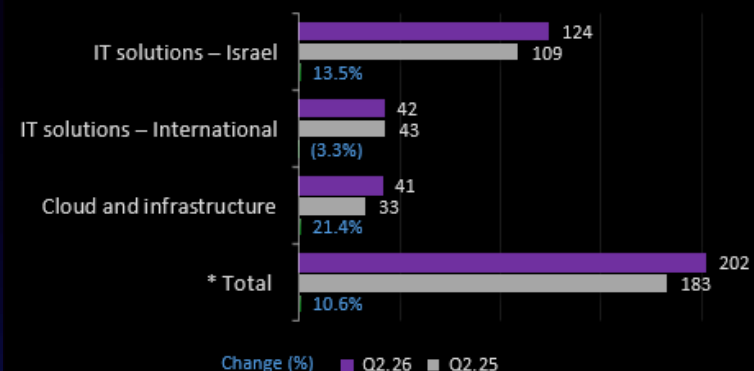
Reported revenues



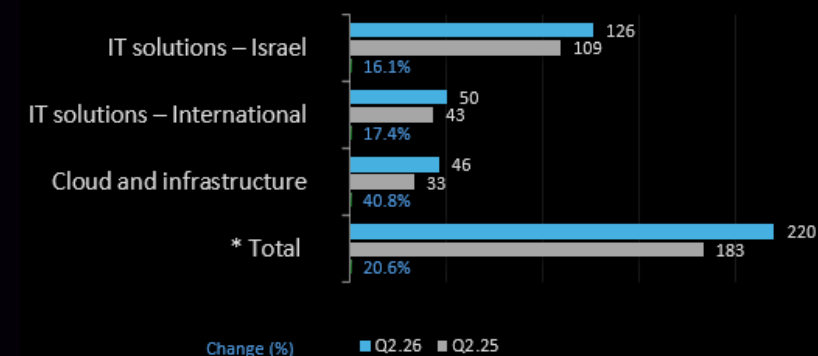
Revenues on a Constant Currency basis



Reported operating income



Operating income on a Constant Currency basis



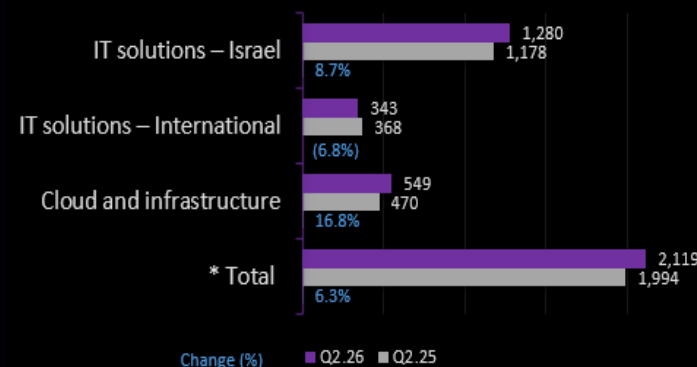
IT Solutions and Software Products & Services - International



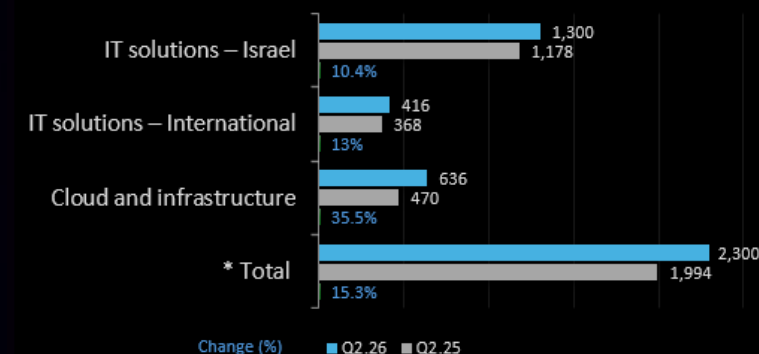
Reported segment results were adversely affected by the depreciation of the USD. The increase in revenues and operating income on a CC basis was due to growth in the segment's activity, driven by the GRC activity for international financial institutions and Data & AI activities.

The increase in operating income margin from 11.7% to 12.2% is primarily attributed to transactions mix and continued operational efficiency measures in the Company after the merger.

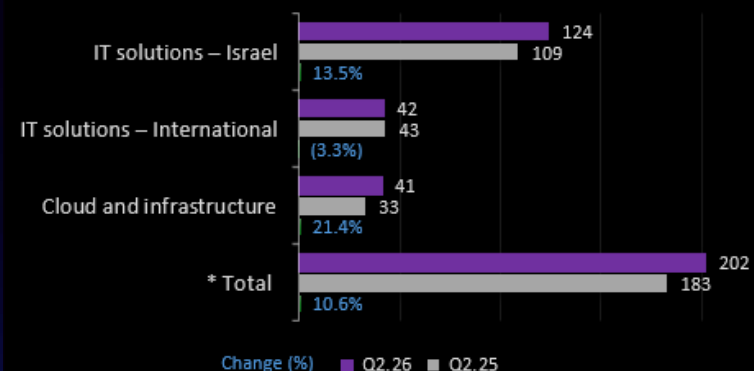
Reported revenues



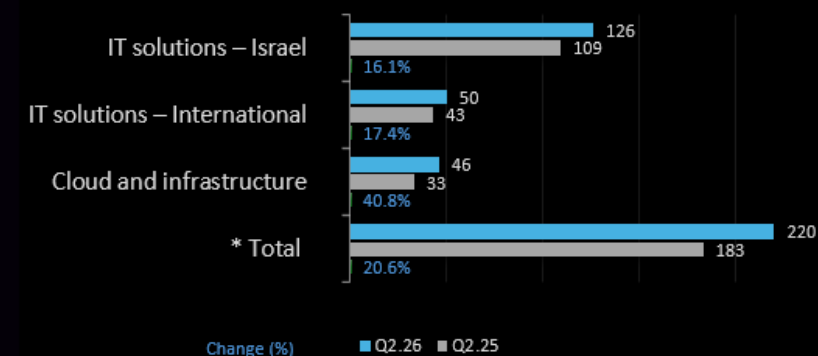
Revenues on a Constant Currency basis



Reported operating income



Operating income on a Constant Currency basis



Cloud Solutions, IT Infrastructure & Systems - Israel and International

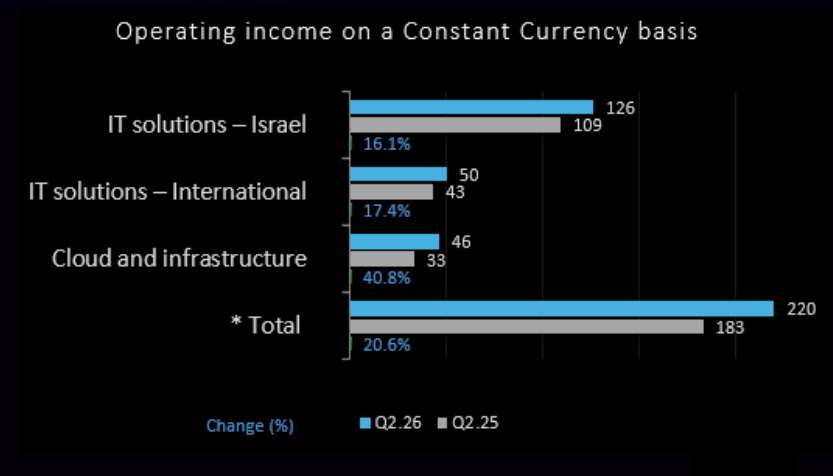
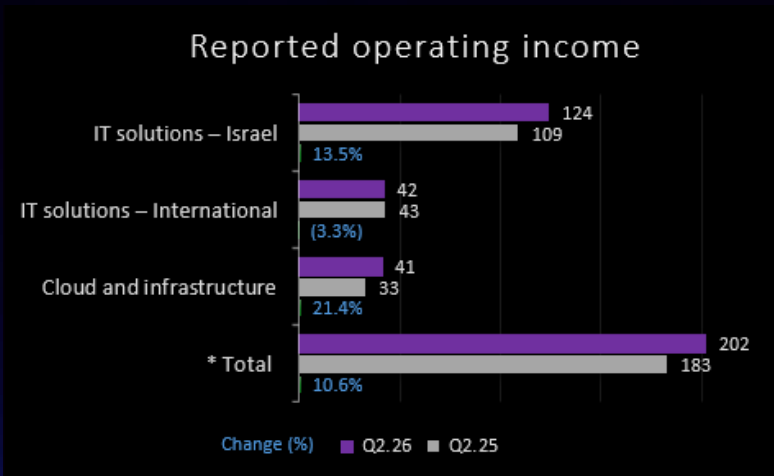
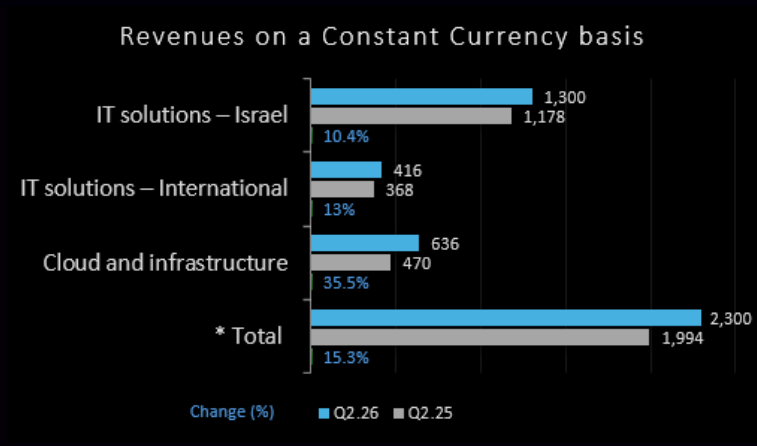
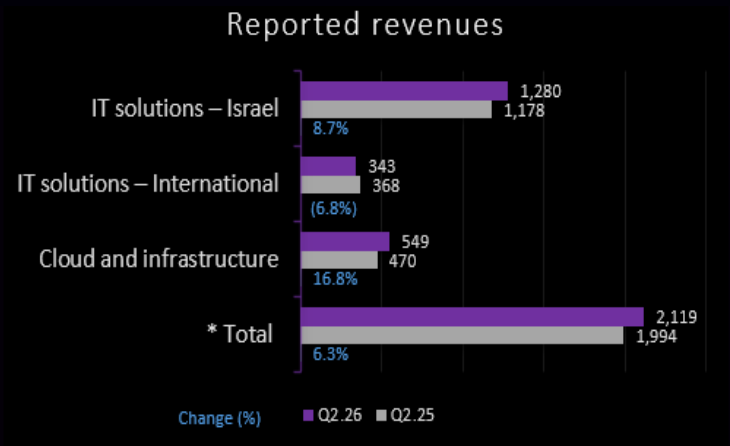


Reported segment results were adversely affected by the depreciation of the USD, particularly cloud operations and the sale and marketing of hardware and IT infrastructure.

The increase in revenues and operating income is mainly due to an increase in cloud activities.

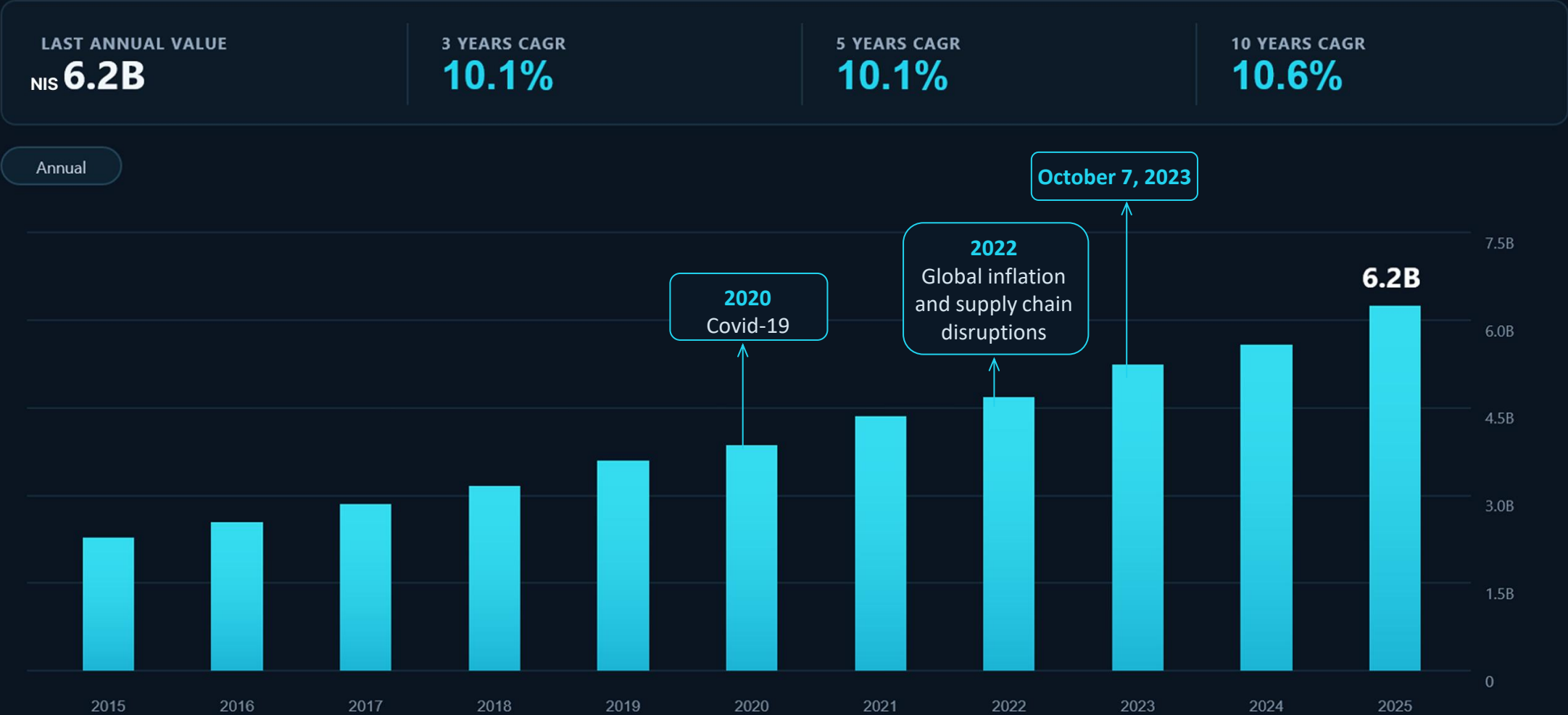
The increase was partially offset by a decrease in activity volume in marketing, implementation, and support of technological solutions, which is characterized by higher profit margins.

Operating income margin increased from 7% to 7.3%



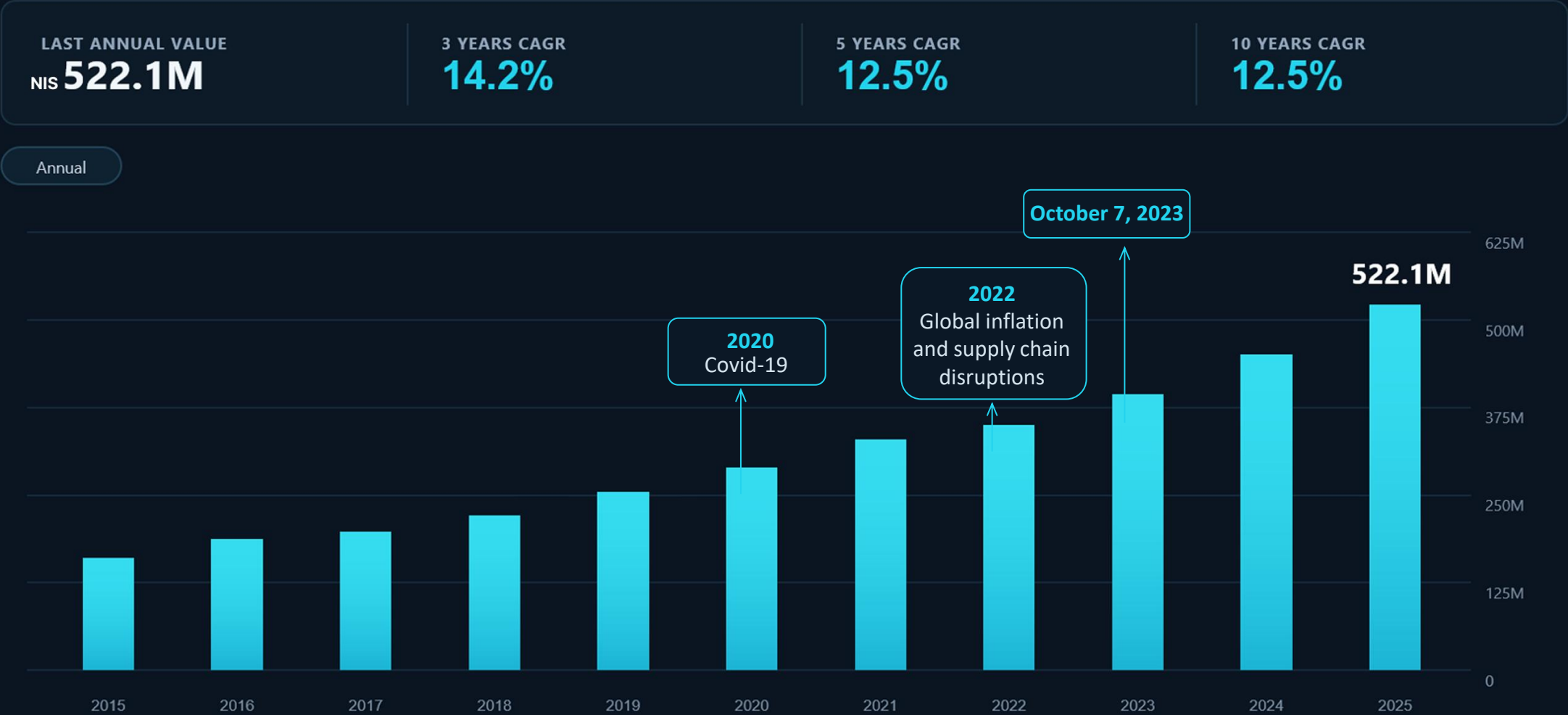
Growth

Revenue growth



* Matrix standalone results

Operating income growth



* Matrix results alone

Net income growth



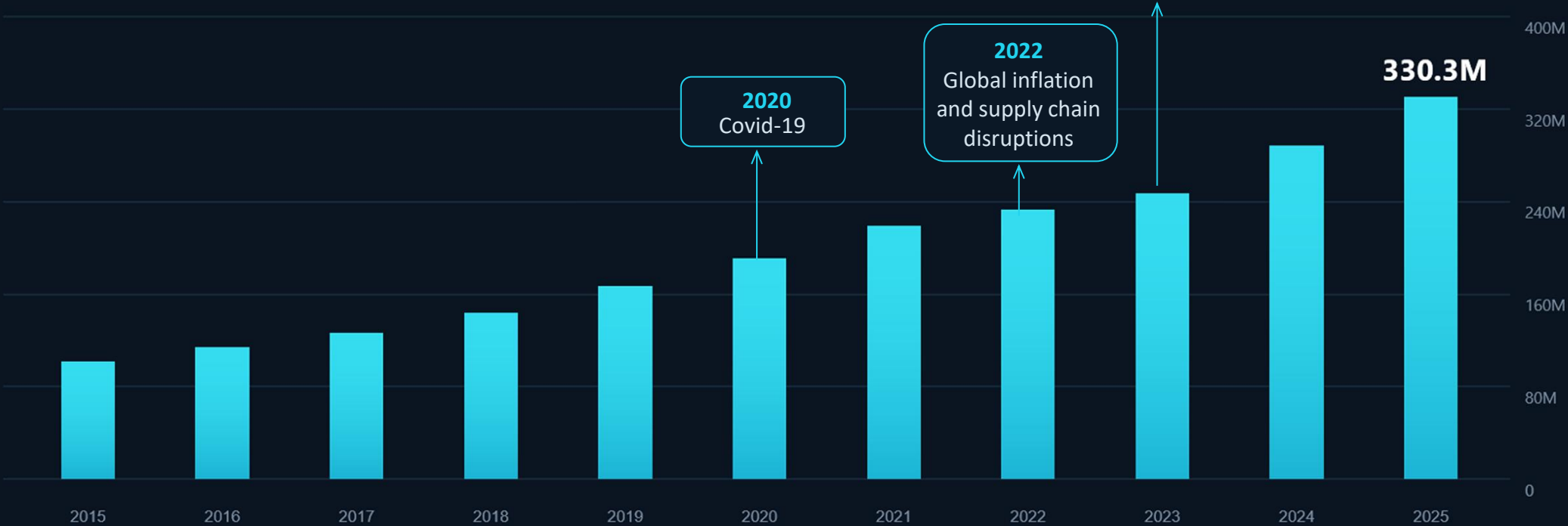
LAST ANNUAL VALUE
NIS **330.3M**

3 YEARS CAGR
12.4%

5 YEARS CAGR
11.6%

10 YEARS CAGR
12.5%

Annual



* Matrix results stand alone

Post

Magic Merger

Matrix, Post Magic Merger – Highlights

- A leap for Matrix in **geographic expansion and diversity**. Mainly, strengthening U.S. operations as a strategic target market.
- **Meaningful scale**, with \$2bn combined revenue, +15,000 FTEs and combined market cap of \$3.1bn.
- **Value creation** driven by cross selling synergies and cross-sharing technological and operational know-how. **(A¹D²C³)**
- Significant **improvement in profit margins** – Magic's operating margin of +11% is 3% higher than Matrix'.
- **Further strengthening combined balance sheet** - Magic's strong balance sheet (net cash balances); All stock deal avoids financing costs and M&A amortization.

Merger objectives presented ahead of General Meeting approval

Paving the way for accelerated growth ahead...

One Of The Largest Listed IT Services Firms By Market Cap

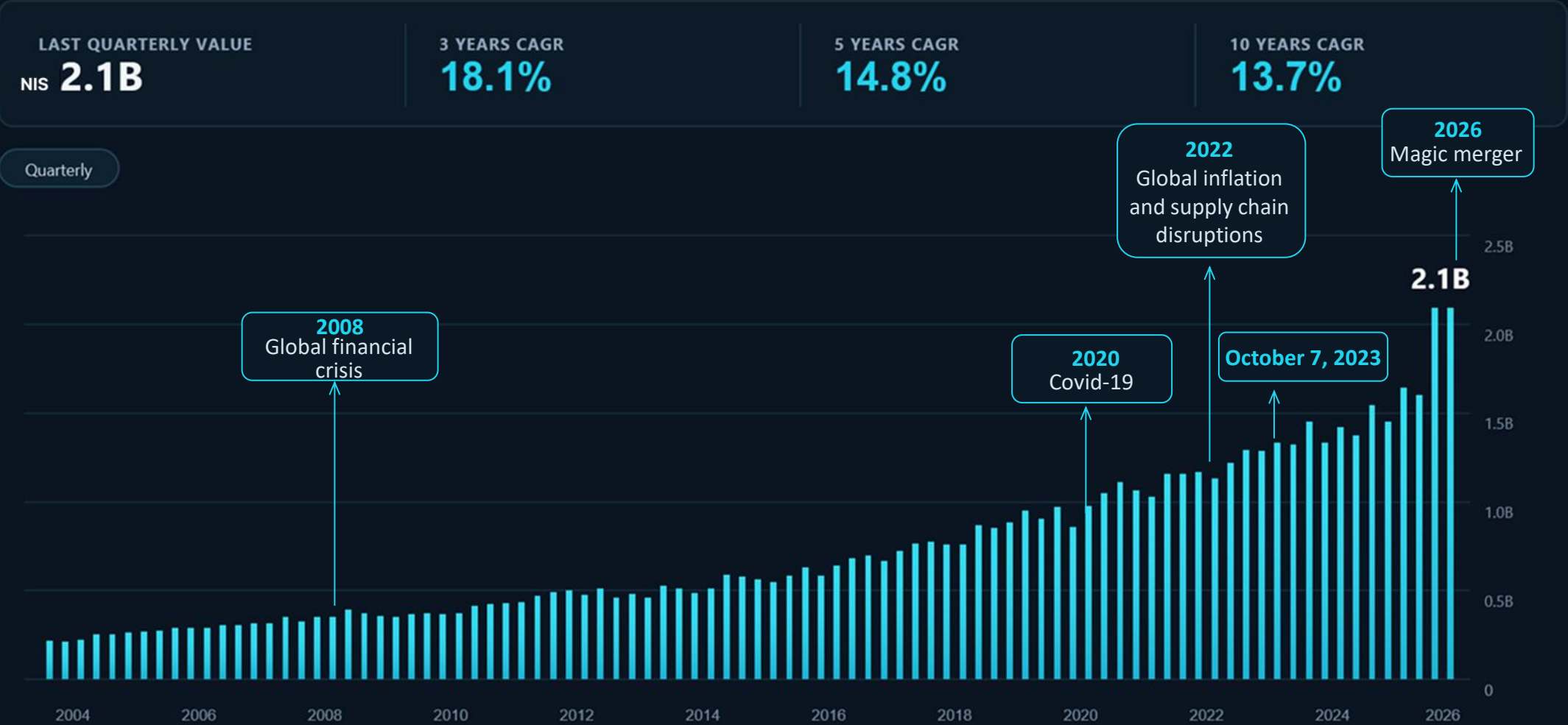
U.S. Listed IT Services

Rank		Market cap (\$mm)
1	 accenture	\$108.240
2	 Infosys	49,060
3	 cognizant	26,480
4	 wipro	19,240
5	 CGI	15,290
6	 <epam>	5,190
7	 kyndryl	3,040
8	 matrix + magic	2,740
9	 DXC TECHNOLOGY	1,780
10	 Globant	1,660
11	 Grid Dynamics	640
12	 endava	160

European Listed IT Services

Rank		Market cap (€mm)
1	 Capgemini	€18,000
2	 indra	11,290
3	 sopra steria	3,640
4	 matrix + magic	2,408
5	 netcompany	1,835
6	 kainos®	£1,080
7	 nagarro	965
8	 NEURONES Aussi loin que vous voudrez...*	934
9	 aubay	725
10	 Atos	573

Revenue growth



* From Q1 2026, results are consolidated with Magic

Operating income growth



LAST QUARTERLY VALUE
NIS **202.2M**

3 YEARS CAGR
27.5%

5 YEARS CAGR
19.7%

10 YEARS CAGR
17.5%

Quarterly



* From Q1 2026, results are consolidated with Magic

Net income growth



LAST QUARTERLY VALUE

NIS **135.4M**

3 YEARS CAGR

29.2%

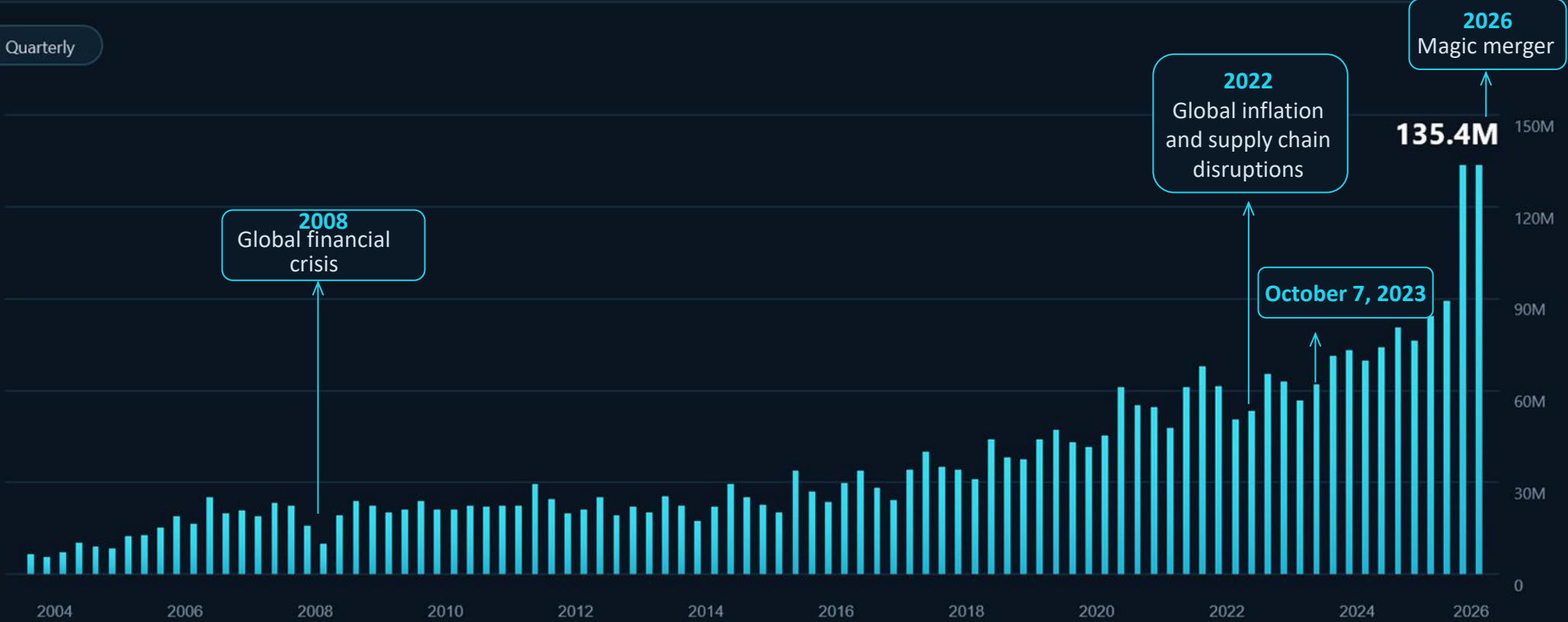
5 YEARS CAGR

19.9%

10 YEARS CAGR

19.1%

Quarterly



* From Q1 2026, results are consolidated with Magic

Financial Indexes

Finance expenses

Finance expenses, net (NIS thousands)



	Q2 2026	Q2 2025	Change	H1 2026	H1 2025	Change
Interest, commissions, and other (net)	7,089	9,044	(1,955)	15,725	18,826	(3,101)
FX differences	11,266	8,898	2,368	15,317	8,640	6,677
Accounting finance expenses	8,170	7,865	305	19,262	18,867	395
Total finance expenses (net)	26,525	25,807	718	50,304	46,333	3,971

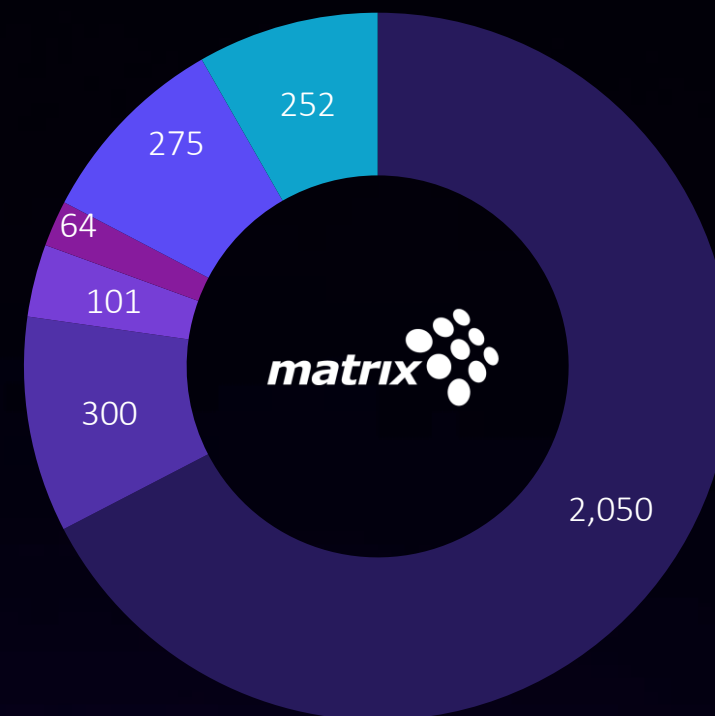
Financial indexes (NIS millions)



	June 30, 2026	Dec 31, 2025
Equity	2,050	2,107
% of total balance sheet	32.7%	33.3%
Gross financial debt	992	981
Net financial debt (net cash)	239	(226)
Current ratio	1.2	1.2
Financial debt (%) (net cash) to balance sheet ratio	3.8%	(3.6%)
Financial net debt (net cash) to LTM EBITDA ratio	0.23	(0.23)

- Equity
2,050
- Commercial Securities (due by February 2030)
300
- Loans from financial institutions
101
- On-call loans
64
- Bonds Series B
275
- Convertible Bonds Series 2 (*)
252

Capital Structure



(*) Convertible Bonds Series 2 in the amount of NIS 300 million, with a five-year term and an annual interest rate of 0.5%. The liability for the convertible bonds is measured using the effective interest method.

Financial indexes (NIS millions)



	June 30, 2026	Dec 31, 2025
Cash and cash equivalents	753	1,207
Unutilized credit facilities	1,398	1,235
Total liquid assets	2,151	2,442

Credit rating Aa2.il (stable outlook)
following the credit rating upgrade by
Midroog in March 2026

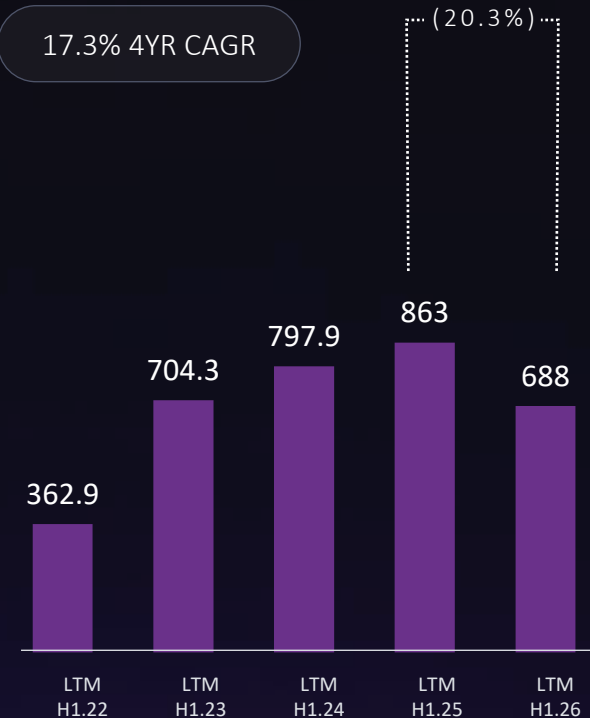
Cash flows from operating activities

- Q2 – Negative cash flow of NIS 23.1 million, compared with a positive cash flow of NIS 145.2 million in the corresponding quarter.
- H1 – Negative cash flow of NIS 146.3 million, compared with a positive cash flow of NIS 213.7 million in the corresponding period.

The decrease in cash flows is due to changes in working capital, mainly due to a trade receivables factoring transaction in Q4 2025 in the amount of NIS 260 million and an increase in current (non-overdue) trade receivables, including in the cloud and defense activity.

LTM cash flows from operating activities

17.3% 4YR CAGR



Dividend



Matrix maintains its regular dividend policy:

Distribution of up to 75% of profits to the Company's shareholders

Dividend for Q2 2026

NIS
million **91.6**

NIS 0.99
per share

Dividend yield of ~4.5%
Based on the H1 2026 dividend*

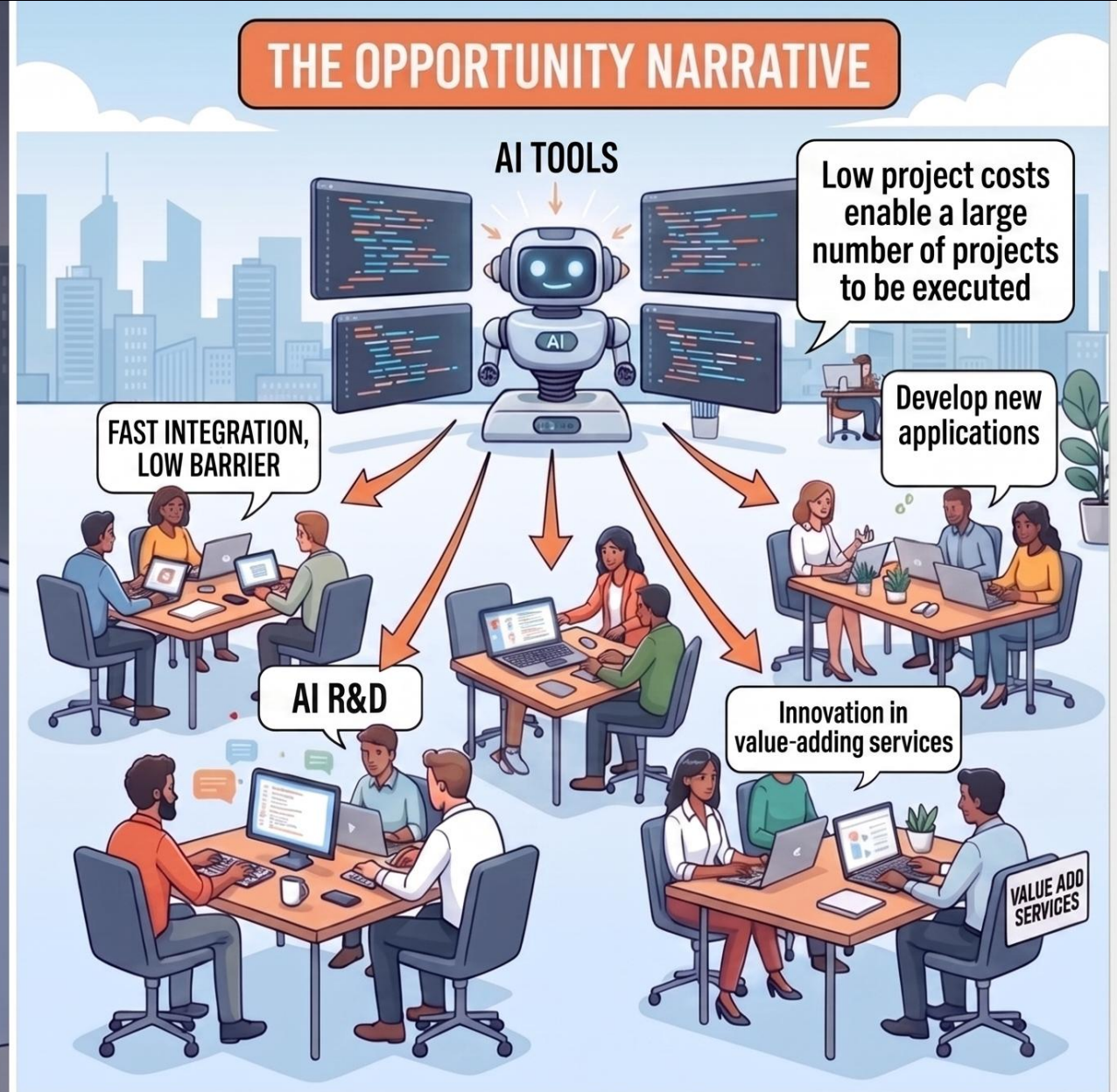
AI

THE AI DEVELOPMENT PARADOX: LOWER COSTS, MORE PROJECTS

THE DOOM NARRATIVE



THE OPPORTUNITY NARRATIVE





From Horse to Autonomous Vehicle





From Horse to Autonomous transportation system



TRAFFIC MANAGEMENT CENTER



AI ANALYTICS



TRAFFIC FLOW



PREDICTIVE
MODELING



INCIDENT
DETECTION



WEATHER SENSOR



COMMUNICATIONS
NETWORK



ND MAPS &
REAL-TIME DATA

GNSS / GPS



CENTRAL CONTROL SYSTEM
AI-POWERED TRAFFIC MANAGEMENT

SMART TRAFFIC LIGHTS

- ADAPTIVE SIGNAL CONTROL
- PRIORITY MANAGEMENT
- PEDESTRIAN SAFETY



ROAD & ENVIRONMENT SENSORS

- ROAD CONDITIONS
- VISIBILITY
- TEMPERATURE
- AIR QUALITY

SENSOR SUITE

- LIDAR
- RADAR
- CAMERAS
- ULTRASONIC
- IMU/GPS



OBJECT DETECTION



VEHICLES



PEDESTRIANS



CYCLISTS



OBSTACLES



V2V COMMUNICATION

Vehicle to Vehicle
communication for
safety and coordination

V2I

V2X

V2I

V2V

V2V

From horse to autonomous vehicle



Enterprise AI is not just another tool. It is the shift toward a hybrid, autonomous, measurable, controlled, and managed work environment.

The winning organization will not be the one that merely buys a model, but the one that builds a complete AI operating environment: infrastructure, data, security, regulation, orchestration, training, and continuous ROI measurement.

matrix is positioned to build and deliver the full stack required for this transformation



Value is shifting from the model to the ecosystem



The transition from horses to cars required an entirely new ecosystem: roads, fuel, licensing, insurance, and maintenance. The shift to autonomous vehicles requires an even more profound transformation.

Who holds the wheel?

Horse

Who decides? Human

Manual process

Vehicle

Who decides? Human

Traditional IT systems, cloud, and AI as an assistant

Autonomous vehicle

Who decides? Machine

AI agents



The shift to autonomous vehicles changes who is in control - and reshapes the entire industry ecosystem.

Focus is shifting to the ecosystem



Three questions that create entirely new service categories.

Each one represents a new opportunity for services, platforms & software products

Who is accountable
when AI makes a
mistake?

Until now: the employee
Going forward: the
business

Governance, traceability, and
monitoring

Who verifies that it is still
performing correctly?

Models rarely fail
overnight - they drift over
time.

Ongoing monitoring and
testing

Who steps in when
needed?

The system doesn't
always know when it
should say, "I'm not sure."

Escalation path to a human



Growth engine for Matrix: Every process in which AI makes decisions creates demand for three new service layers: governance, monitoring, and escalation. This does not end at delivery. It creates an ongoing service relationship that expands beyond the CIO to include legal, risk, compliance, and internal audit.

Focus is shifting to the ecosystem



A new kind of accident: the risk has not disappeared, it is changing

Autonomous vehicles did not eliminate risk. They introduced new failure modes and created new markets for testing, insurance, certification, and oversight.

The new risk	Why is it fundamentally different?	New service opportunity
Systematic failure	Flawed models can fail silently & at scale	Monitor, rollback & version control
Attack through input	Prompt injection & RAG poisoning bypass traditional app security controls	AI red teaming and agent security
Ownerless machine identities	Agent uses expired, unmanaged, or unauthorized credentials	NHI ,identity & access management
Shadow agents	Employee deploys agents that access core systems without organizational oversight	Discovery, policy, enterprise gateway
Runaway AI costs	Inference costs surface only months after deployment	FinOps, optimization
Legal accountability gap	Who is accountable when an agent fails - the customer, provider, or integrator?	GRC documentation, audit readiness

EU AI Act • NIST AI RMF • ISO/IEC 42001

Just as vehicles require safety certification before entering the road, enterprise AI requires governance and control before entering production.



Growth engine for Matrix: AI regulation creates a new market for the control systems required to operate at scale.

Matrix's layered model for sustained enterprise AI adoption



The advantage lies in covering the full AI lifecycle: Infrastructure → Products → Agents → Implementation → Continuous Operations

Continuous Operations

Security, safety, model performance, business value, and realized ROI

Implementation, Adoption, and Training

Knowledge transfer, process transformation, and user and management enablement

Organizational knowledge

Methods, knowledge bases, data, documents, catalogs, and internal processes

Agents and Orchestration

Agents, workflows, and orchestration across models, tools, and enterprise systems

AI Products

Off-the-shelf solutions, proprietary IP, integrations, and AI platform products

Data, Cloud, and Cybersecurity

Data, cloud, information security, GRC and cybersecurity

Compute and infrastructure

Compute, storage, GPUs, networking, observability, backup, and runtime infrastructure



Growth engine for Matrix: As the market leader at every level,
matrix is positioned as both a technology provider and a transformation partner.

The entire value chain under one roof



A combination of infrastructure, software products, cloud, cybersecurity, data, implementation, training & AI-related IP

Infrastructure

Cloud, networking, storage, servers & GPU infrastructure

Software products

Integration, observability, control, development & testing tools

AI-Augmented Development

Across dev lifecycle - from spec & design through dev & testing

Data & AI

Agents, RAG, AI platforms, data readiness, and models

Cybersecurity and risk management

Policy, security, monitoring, governance & Responsible AI

Implementation, adoption, and training

Organizational transformation and value realization



Growth engine for Matrix: Matrix's ability to deliver the full value chain end to end, creates clear differentiation and a strong competitive advantage.

Thank you
