

	For three months ending on		Change in %	For nine months ending on		Change in %
	30.09.20	30.09.19		30.09.20	30.09.19	
Turnover	975,580	953,395	+2.3%	2,806,134	2,691,365	+4.3%
Cost of sales and services	834,123	818,711		2,405,301	2,307,429	
Gross profit	141,457	134,684	+5%	400,833	383,936	+4.4%
%	14.5%	14.1%		14.3%	14.3%	
Sales and marketing expenses	30,859	29,452		85,812	88,082	
Management and general expenses	37,594	37,261		107,864	108,495	
Operating profit	73,004	67,971	+7.4%	207,157	187,359	+10.6%
%	7.5%	7.1%		7.4%	7%	
Financing costs	12,701	9,995		34,935	33,174	
Profit before taxes	60,303	57,976		172,222	154,185	
Taxes on income	15,079	14,062		42,364	34,475	
Net profit	45,224	43,914	+3%	129,858	119,710	+8.5%
%	4.6%	4.6%		4.6%	4.4%	
Net profit of:						
Owners of capital rights in the company	41,213	41,619		119,727	113,674	
Minority rights	4,011	2,295		10,131	6,036	
Net profit	45,224	43,914	+3%	129,858	119,710	+8.5%
EBITDA	104,847	98,781	+6.1%	297,814	278,764	+6.8%
%	10.7%	10.4%		10.6%	10.4%	